THE CANNED GOODS TRADE

An Independent Journal of the Canning AND Allied Industries

THE CANNED GOODS AUTHORITY OF THE WORLD.

OFFICE: ROOMS, 304-5 MARYLAND SAVINGS BANK BLDG. BALTIMORE, MD.

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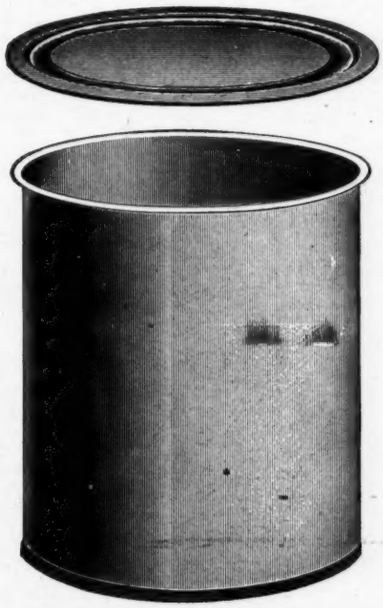


"AMERICAN"

OPEN-TOP LOCK-SEAM CANS

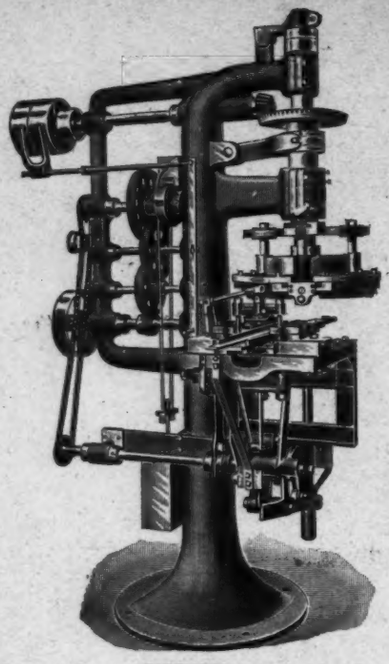
have all the solder and flux on the outside. We can furnish them either plain or enameled inside. In the enameled can no fruit comes into contact with the metal and there is

NO BURNED STREAK ON THE INSIDE.

Let us tell you why and quote you prices.

AMERICAN CAN COMPANY

NEW YORK BALTIMORE CHICAGO SAN FRANCISCO



PATENTED.

THE CANS STAND STILL.

For doing Irregular Work, Square Cans, Etc.

THE CANS STAND STILL

IN THE

STEWARD SANITARY CAN SYSTEM.

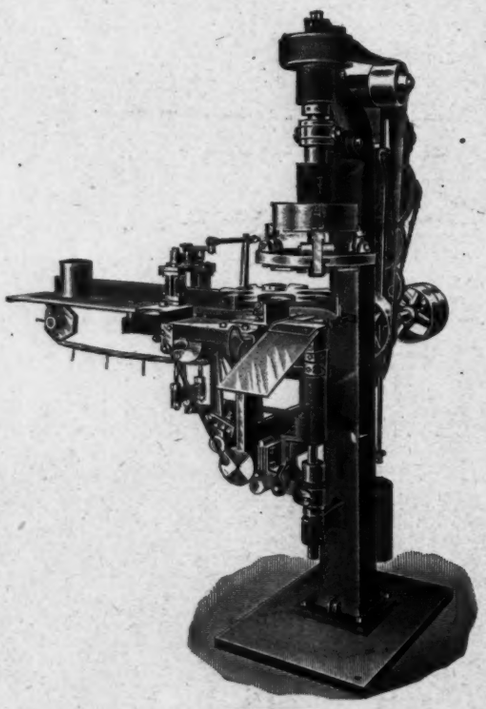
If you have not thoroughly—definitely—investigated the merits of these machines, you owe it to yourself to do so—now. . . . . .

Every packer who aims for something good, should use the best, that is ours. Our cans and machines are having grand success, and they have a record. The Cans Stand Still. . . . . .

We expect to have a factory in Western New York so that our friends can get cans at reasonable freight rates. . . . . .

SOME CANNERS are using several of our Double-Seamers—ONE 28; ANOTHER 50 Machines. Three Concerns in Maine will have a capacity of nearly a million cans a day the coming season.

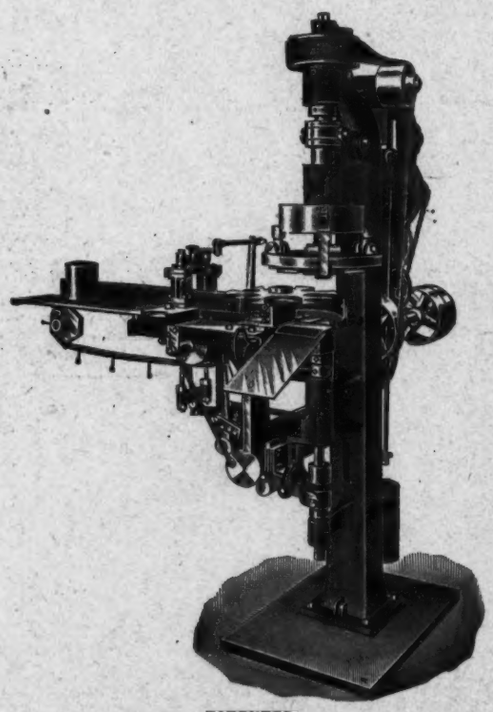
"ENOUGH SAID."



PATENTED.

THE CANS STAND STILL.

AUTOMATIC FEED.



PATENTED.

THE CANS STAND STILL.

PARTICULARS FOR THE ASKING.

L. & J. A. STEWARD,

MANUFACTURERS OF CANS AND MACHINERY,

RUTLAND, VERMONT.

OF COURSE YOU USE

ANCHOR BRAND SOLDERING FLUX

BECAUSE IT IS THE BEST.

NON-ACID **NON-ACID**

No Muriatic (Hydrochloric) Acid used in making Anchor Flux.

WONDERFULLY EFFECTIVE IN PREVENTING LEAKS.

No Cans or Contents Discolored.

Many strong testimonials from the Largest Canners who have used it.

Order your supply now that you may have it when needed.

Sold in Barrels, Half Barrels, or in Kegs of 10 and 20 Gallons.

TESTIMONIALS FROM MANY OF THE LARGEST AND MOST SUCCESSFUL CANNERS IN THE STATES

MANUFACTURED AND SOLD ONLY BY

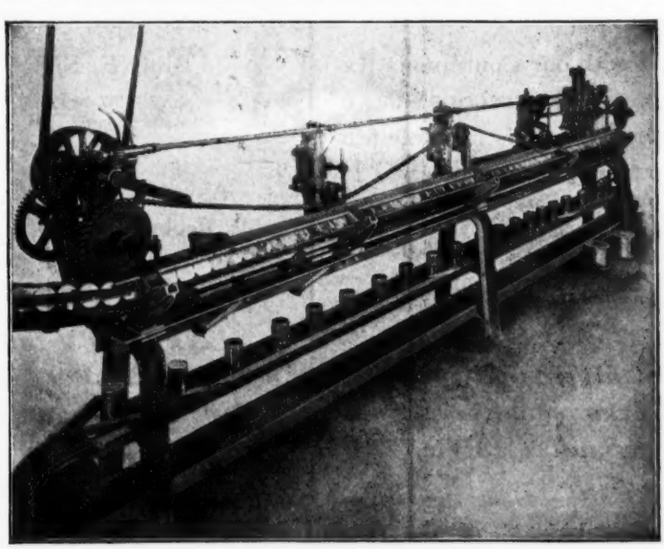
GARDEN CITY LABORATORY, INC.

Main Office, 4134 S. Halsted Street,

CHICAGO, ILL., U. S. A.

WRITE FOR PRICES AND INFORMATION.

ONE OF THE "STEWART" MONEY SAVERS FOR CAN MANUFAC-TURERS.



End Seam Soldering Machine.

PATENTED.

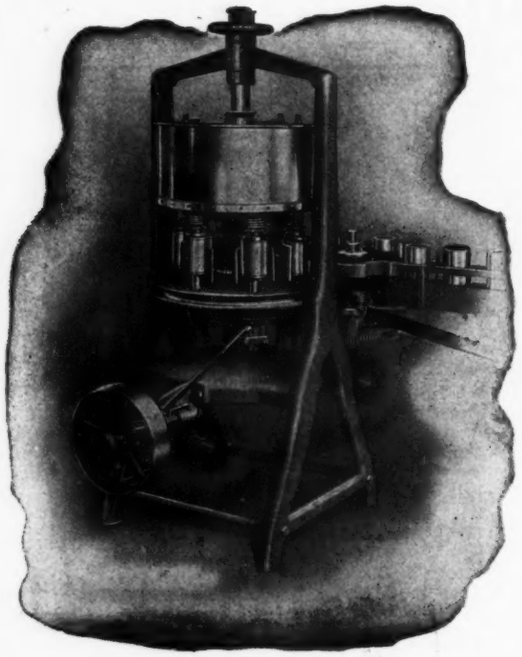
In general appearance this End Seam Soldering Machine resembles the old familiar Chain Floater, but its action is entirely different. No Solder Bath used. Instead of applying a surplus of solder to the seams, sides and bottoms and removing a part of the surplus amount with brushes and wipers, this machine applies the exact quantity and in the exact place to make a firm solid seam. No wiping is, therefore, required. There is no accumulation of scrap solder on the floor. No expense of re-melting; no loss by oxidation.

The melting of the solder is done by pre-heating the cans which pass under the fire before reaching the solder feeding units. The heat is applied to the cans gradually. The seams are always heated clear through when the solder is applied. The cans are thoroughly sweated. There is no danger of the solder being merely spread over the opening of the seam and producing a can which might pass the tester, but fail to stand processing or develop a leak in the warehouse or the market. The solder being applied where it is needed and only in such quantities, much less solder is, therefore, used than on any style of floater equipped with bath and other devices.

We solicit your inquiries and will gladly furnish additional data.

STILES-MORSE COMPANY,

138 JACKSON BLVD., CHICAGO, ILL., U. S. A.



THE SPRAGUE UNIVERSAL LIQUID FILLER and SYRUPING MACHINE.

For filling or finishing off Cans or Glass Jars of ANY SIZE WITH ANY LIQUID.

Works in automatic line with our Continuous Exhauster and Capping Machines. CONTINUOUS, TRAYLESS, and ENTIRELY AUTOMATIC. This machine fills the can or jar with liquid up to any desired height. IT FILLS TO A DEAD LINE wherever set. ABSOLUTELY NO WASTE. It is a simple, thoroughly well built, substantial machine which does not get out of order.

Changes in height of fill or in size of can are quickly made. Works equally well on Studhole Cans, Open top Sanitary Style Cans, or Jars.

Can be used on any liquid or semi-liquid substance which will flow freely—such as

BRINE, SYRUP, LIGHT SOUPS or
SAUCE, MILK, VARNISH, ETC.

As a finishing off machine for Fruit and Vegetable Packers it has no equal and promptly saves its cost.

CAPACITY on Gallon Cans 20,000 10 hours, on smaller sizes 40,000. Gives perfect satisfaction at any capacity up to the above. Apply for further particulars, stating nature of work and size of can and opening most used.

SPRAGUE CANNING MACHINERY CO.

FACTORY
HOOPESTON, ILLINOIS.

SALES OFFICE
5 WABASH AVE., CHICAGO, ILL.

DANIEL G. TRENCH & CO., General Agents.

Holley-Matthews Mfg. Co.

MANUFACTURERS OF

SLACK COOPERAGE STOCK, EGG CASES, BOX SHOOKS AND LUMBER.

Let us Consult with you on your Canned Goods Boxes.

MILLS AT
SIKESTON, MO.
AND
GREENVILLE, MISS.

MAIN OFFICE
SIKESTON, MO.

PACKERS' CANS

Do you want to make a Pack without having a claim for leaks?

Have you ever figured your loss of profit on leaky cans, your expense of cleaning other cans soiled by leaks?

WILL DO IT.

If you have not placed your order for cans, better let us send you a sample carload guaranteed to be better than any you have ever used.

Wheeling Can Company,

OLIVER J. JOHNSON, President. Wheeling, W. Va.

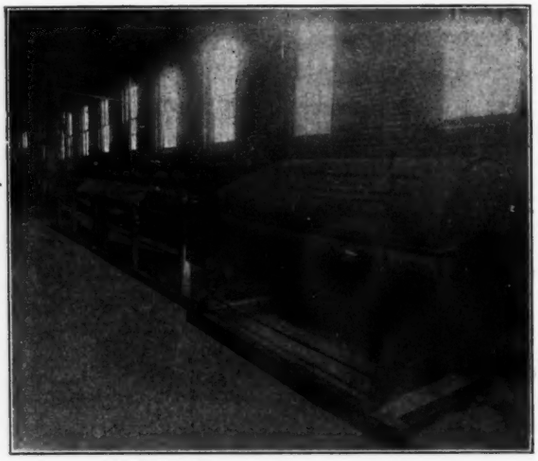
WILLIAM DUGDALE, Sales Agent for Indiana and Kentucky, 301 Majestic Building, Indianapolis, Ind.

NEW PROCESS PEELING MACHINES.

For Apricots, Peaches, Pears, Sweet Potatoes, etc.

PATENTED U. S.

March 19, '07.
April 16, '07.
June 25, '07.
June 25, '07.

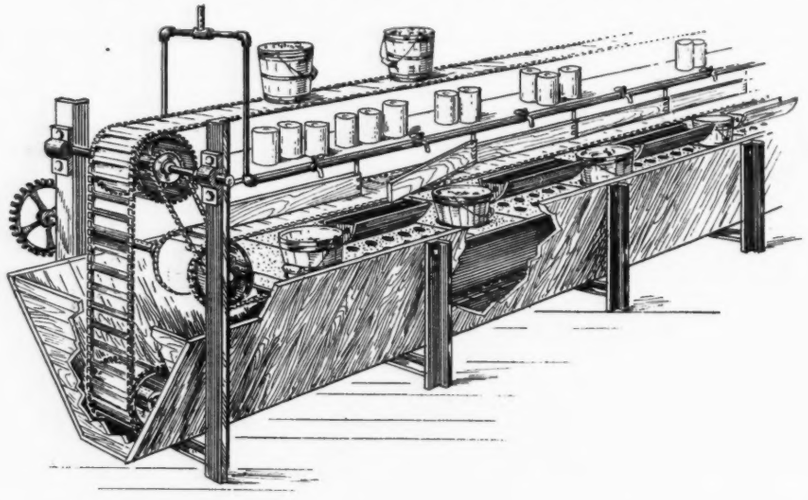


CANADA.

September 24, '07.
September 24, '07

Used throughout the United States. Everyone Satisfactory.
Capacity, 100 cases per hour. One man and two boys.

JUDGE CORER AND CARRIER.



For Tomatoes, also for canning Peaches, Berries, etc.
Does away with all slop and trucking. Saves labor and increases the yield.

SYRUPERS, FILLERS, TOMATO MACHINERY,
PEACH PITTERS, PEACH SLICERS, ETC.

JUDGE MACHINE CO.

Baltimore, Md.
415 MARINE BANK BUILDING.

San Francisco, Cal.
7th AND HARRISON STREETS.

STANDARD OIL CO'S **DEODORIZED GASOLINE** Is used by 95 per cent of the CANNING TRADE. Why? Because it is best and cheapest, and is for sale everywhere by Tank Wagon, in Barrels or Iron Drums

Address Our Nearest Tank Station or BALTIMORE OFFICE.

BALTIMORE, FRIDAY, APRIL 24, 1908.

"Southern" Coated Cans

We now offer the perfection in INSIDE COATED CANS for the preservation of Fruits and Vegetables in their natural color. The tinplate out of which our cans are made is treated in our own Plant with a "process" lacquer especially prepared for us, and as a result of exhaustive experiments, we have solved the problem of manufacturing the regular style of Packers' Cans without scorching the lacquer while the cans are being soldered . . . . . .

To those who have so far failed to use the "SOUTHERN" COATED CANS, we would say that this is their third season and the success of our cans is consequently not problematical, but assured. Our claim is for better cans at a lower cost. Samples, prices and full particulars on application. . . . . .

SOUTHERN CAN COMPANY

E. EVERETT GIBBS, Pres.

BALTIMORE, - - MD.

Weekly Review

Of the Canned Goods Situation. Market Reports.
Conditions and Changes. Outlook.

Weather conditions could not have been more favorable to the development of early spring crops and the preparation for summer ones than they have been during the past week. It has been ideal spring weather, warm and balmy, and as a result the trees and vegetation of all kinds have made a great advance.

There can be but little doubt that crops will come to the canning houses at an earlier date this year than ever before, and the more the year progresses, the more certain it looks that these crops will be of a decidedly large size. The United States Weather Bulletin reports normal, or above normal, temperatures in every section of the country, so that these good conditions we report are not peculiar to this section; and so the deductions from them apply to the entire country, and not merely locally.

At the same time the Weather Bureau reports a deficiency in rainfall general throughout the country, and this is a considerable factor at this season of the year, as indeed it is at any time of the crop-growing periods. At least one Agricultural College in the West has called attention to the necessity to husband all the water in the soil that it is possible to do, for the reason that there is now a considerable deficiency in the amount stored there during the winter months. From this cause often results serious loss to crops, and if the coming weeks do not furnish a goodly quantity of rain, there will be heard numerous complaints on this score. Seeds will not properly germinate, and fruits will be stunted and produce but an inferior crop, and that of poor fruit.

The question of poor corn seed has been heard on all sides, one canner informing us that his seed corn tested out but 40% fertile, and it would seem there will be much replanting necessary because of this.

In the canned goods market there appears to be a slight improvement, as far as the demand is concerned, and some fair-sized orders have been received and filled this week, but there is nothing substantial, apparently, about this gain. In time no doubt this slight improvement will increase and the volume

assume a shape somewhat like its old self. But to offset this movement, the offerings from first hands are rather on the increase than the decrease. It will be difficult, if at all possible, to get the market into good shape again, if offerings are now rushed on sale. Retailers are buying very slowly, and as a consequence the jobbers are selling very slowly, and are, therefore, loath to take on goods in large blocks. Many jobbers have not turned over the amount of goods they should have done up to this time, and, therefore, do not have to buy at this time. Usually the new spring demand sets in at this season and forces the jobbers onto the market, and canned goods feel the benefit in advancing prices; but this year is the exception.

Brokers report some fair-sized sales this past week and a better inquiry, but at the same time they state they are not doing the business that they should. There are few or no changes to note in the prices of canned goods.

Corn is neglected and scores a reduction this week, being quoted at 60c. to 65c. for full standard No. 2 shoepeg and 57½c. to 60c. for New York or Maine style.

Green string beans are likewise a little off, being quoted for No. 2 at 57½c., where they were 60c. No. 3 are quoted at 85c. to 90c. and No. 10 at $3.00 to $3.15, where they were $3.15 to $3 25.

Apparently in anticipation of the new packing of pineapple, some sizes have been marked down this week. Thus No. 2 fancy extra, selected, sliced, preserved are now quoted at $1.80, where they were $1.90, and the same is true of the grated style.

In tomatoes the demand has been slightly improved and some fair-sized trades effected, and there are no changes to note in the prices on the larger and better grades, No. 3 standards standing at 75c. and extras at 77½c. No. 2 standards are quoted at 55c. and seconds No. 2 at 45c. Gallons are variously quoted from $2.15 to $2.35, and it is pretty well true in the whole tomato market that any man's price is the market quotation.

Cans and canners' metals show no more life than does the canned article, and we have no changes to report.

New York Market

Peported by Special Correspondent. Market Conditions, Changes and Outlook.

NEW YORK, April 23.—Not much change has occurred in in general conditions during the week. Here and there soft spots have developed, but they have been comparativeiy unimportant and have made no material difference in the market as a whole. Conditions are improving in one way, though as yet this improvement has made no substantial change in the prospects for business. Holders are more confident, however, and more active movement in the not far distant future. Lent is over and it is confidently expected that buying will now improve, though as yet no noticeable change has occurred.

Sardines.—Holdings of old pack quarter-oils and three-quarter mustards are the lightest ever known at this time of year. Jobbers' stocks are also moderate here, but some stock is still held in the Southwest. Conditions do not change in any important degree and the situation, which has shown signs of improving for the past two or three weeks, only needs the new opening prices to liven it up and put buyers at work.

Packers of Maine sardines have announced the following prices on 1908 pack: Standard quarter-oils, drawn cans, $3.10; roll top key cans, $3.50; Page Key can, $3.00; roll top key, $3.10; small drawn can, $2.90; large, $3.10; large three-piece, $3.20; three-quarter mustards, standard keyless, $2.55; roll top key, $2.60. Prices given are per case f. o. b. Eastport. The contract reads: All deliveries on this contract to be made on or before Oct. 1, 1908, at buyers' option, or if goods are not packed and on hand, same to be shipped at the earliest day, packers can deliver thereafter, and at prices not exceeding the basis named. If the ruling market price on equal grades is less than the figures named on the day of shipment, the buyers shall receive the benefit of the difference. This contract or any portion of the same undelivered is null and void in the event of fire, elements or failure to receive suitable fish. The prices named are 15c. to 20c. per case higher than last season's opening, but they are about the same as the selling basis at the close of the season. On extension of time to October 1 when jobbers may take up contracts is an important change in that it allows jobbers a little more leeway. The contract goes farther, and allows further time in which to deliver if the goods are not in hand. Buyers have scarcely digested the new terms and contracts as yet, consequently little can be said about them.

Salmon.—A better jobbing interest is noted in spot red Alaska talls and while some lots can still be bought at $1.30, nearly all holders are quoting full $1.35. It is said that an understanding exists among the larger dealers and by this means the bulk of the stock is held here at $1.35. Pink is held a shade firmer at quotations. A little business has been done in medium red talls at $1 20 here, but in a small way some lots can still be obtained at $1.15 here from second hands. Columbia river fish is firm. The run on the river is reported light and comparativly little packing has been done,

Lobster.—One of the largest packers has issued quotations on 1908 pack, which follows: Flats, one-fourths, $1.40; flat halves, $2.30; pic-nic talls, $2.85; talls, regular, $4.35; 1-pound flats, $4.45 f. o. b. shipping points. The pack is said to be all sold.

Tomatoes.—An easy tone has developed in spot tomatoes, with full standard 3s easily procurable at 75c. regular f. o. b. factory. Some sales have been made at 72½c., but these were understood to be small holdings which packers and others wished to clear up. Most packers ask 77½c. and a few are up to 80c., but it is needless to say that the latter do no business. At 75c. it is easy to obtaln all the stock wanted at packing points and packers show more disposition to sell at that figure. No. 2s are quoted at 55c. to 67c. regular f. o. b. factory and gallons can be bought at $2.30 f. o. b. factory. A little business is reported in New Jersey 3s at 85c. delivered. Futures are more firmly held and full standard Delaware 3s are offered but lightly.

Corn.—The market is easy and dull, with little buying in any variety. State standards are offered freely at 55c. to 60c., delivered. Southern Maine style is easy, and pressure to sell is developing in first hands. Spot Maine fancy is firm, and full prices are asked.

Asparagus.—Offerings are freer and the market is irregular. Jobbers are showing a disposition to move their holdiugs in advance of the receipts of new pack. No opening prices on California pack have been named as yet.

Spinach.—Business is quiet, with little interest manifested by buyers.

Peas.—A fair business is noted and the situation remains substantially as it has been heretofore. No business is done in futures, though here and there a little inquiry has developed.

Beans.—Strings, when fancy, are firmly held, but lower grades are weak and not much business is done.

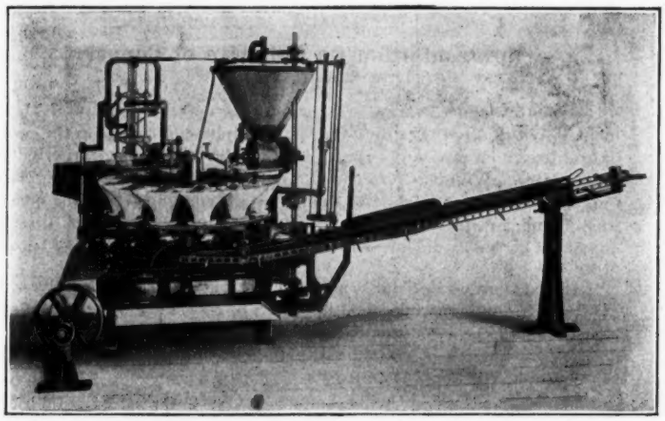
Apples.—The market on gallons is irregular and the tone is weak. Many holders have considerable stocks which cost more than the same goods can be bought for now. This creates an unsettled feeling in the trade and prevents sales. Quotations are largely nominal in the absence of important movement.

A little business is reported in small fruits, but it is largely for filling in local requirements. Apricots are firm, but demand is light.

HUDSON.

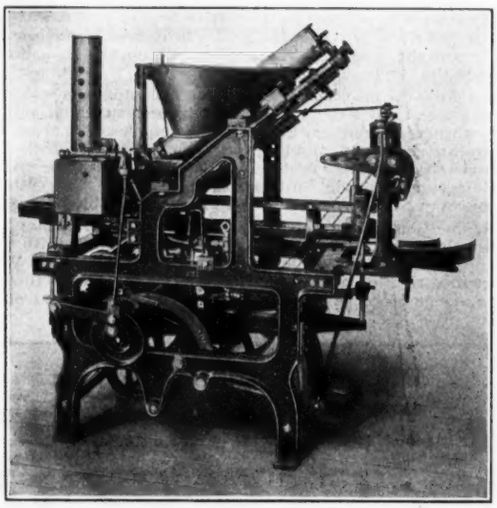
Ayars Machine Company,

Salem,
New Jersey.

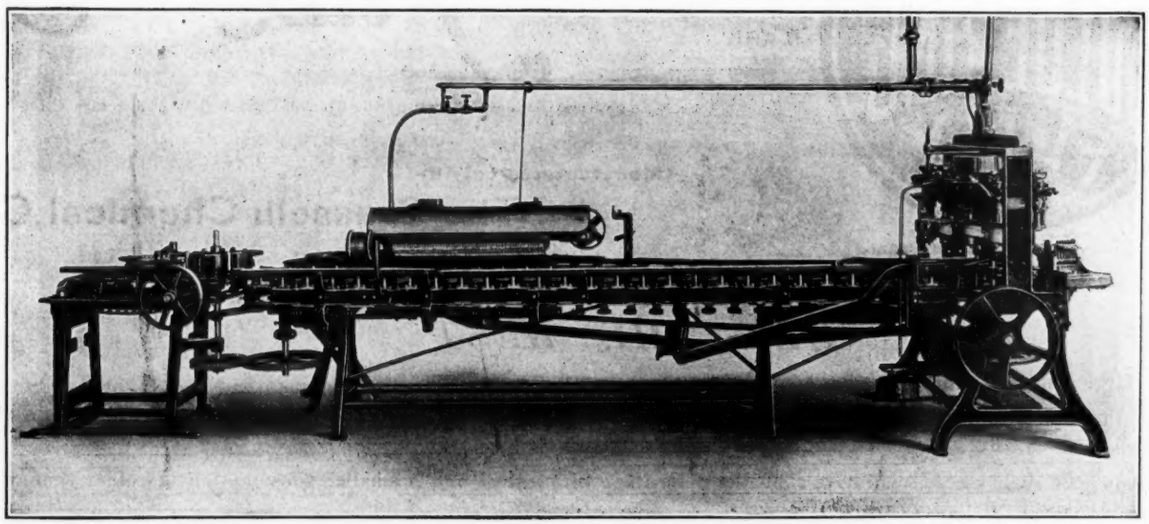


Rotary Pea and Bean Filler

Electric Process Clock.



King Tomato Filler



Universal Continuous Capper.

SEND FOR FULL LINE OF CIRCULARS.

Ayars Machine Company,

Salem, New Jersey.

BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

Label Trade-Marks Registered.

The following trade-marks have been favorably passed upon by the United States Patent Office. Inquiries regarding these should be addressed to Joseph M. Bowyer, Patent Lawyer, 1110 F Street, N. W., Washington, D. C.

Serial No.	
27,342	Design, a circular frame containing the letters V. M. and a shield. Owner, Vittuci-Magnano, Inc., Seattle, Wash. Used on cheese, canned peas, tomatoes, beans and mushrooms, and canned and bottled olives and olive oil.
28,920	Design, a circular frame, upon which are the words, McDermott Dairy Company, and enclosing the initials, Mc. D. D. Co. Owner, McDermott Dairy Co., New York, N. Y. Used on milk, condensed milk, cream and condensed cream.
29,038	The word, Scareuptrade. Design, winged monster. Owner, N. Nigro, Dallas, Tex. Used on fresh, dried and canned fruits and vegetables, nuts, Chilli-peper, oregakos and pickles.
31,828	The words, Lighthouse Brand. Design, a lighthouse. Owner, George W. Lowden, Savannah, Ga. Used on canned oysters.
32,577	The word, Lazarre. Design, a French courtier. Owner, Green Bay Canning Co., Green Bay, Wis. Used on canned vegetables.
32,591	The words, Bear Brand. Design, a bear. Owner, Bliss Syrup Refining Co., Kansas City, Mo. Used on jellies and substitutes therefor, preserves and substitutes therefore, fruit, butter and substitutes, maple syrups and substitutes, and sorghum.
32,776	The word, Oscar. Design, a picture of Oscar. Owner, Oscar & Co., Inc., Jersey City, N. J. Used on sauces.
33,087	The word, Fox. Design, a fox. Owner, Will H. Fox. Graysville, Tenn. Used on canned fruits and vegetables.

A Chance to Save Insurance Money.

Mr. Lansing B. Warner, representing the Canners Exchange, is this week on the Peninsula of Maryland and Delaware explaining the proposition on insurance for canners. The Canners Exchange is an inter-insurance, or canners' mutual insurance arrangement, whereby the canners insure their own factories at a saving of about 33⅓% to 50% over old line rates. It has been indorsed and is subscribed to by some of the largest and best firms in the business; and we bespeake for Mr. Warner a moment of your time to consider his proposition. We will give full details next week.

No Prohibition On Sulphate of Copper.

Some time ago a hearing was heard before the Agricultural Department at Washington regarding the use of sulphate of copper in the process of canning green peas and other green articles of produce imported into this country. William C. Breed, 32 Nassau street, and Francis E. Hamilton, 32 Broadway, appearing for the importers, contended that the question was of sufficient importance to be submitted to the Board of Chemists appointed by the President, who were also looking into the use of benzoate of soda as a preservative.

At that time no decision was rendered, but Secretary Cortelyou had expressed his opinion to the food importers of New York by telegraph, that he believed it to be a question to be submitted to the Board of Chemists, but declined to sign any regulation with regard to sulphate of copper pending submission to the Board of Chemists.

Last week several of the large importers received advices by cable that their orders for green articles of food to be imported must be placed at once, as packing was about to begin and unless received immediately the goods could not be shipped for the coming season. This would mean the non-importation of produce amounting to approximately $1,000,000, which would pay a duty of $250,000, and it became imperative to ascertain whether the orders might be safely placed, failing which, the trade would lose the goods and the Government the duty.

Therefore, the attorneys representing the importers took the matter up with Washington by letter and wire, with the result that information has been received that Secretary Cortelyou sees no reason to change his opinion as heretofore expressed, and that in the meantime no change in the customary course of business is anticipated and, therefore, the trade is not prohibited from conducting business as heretofore. This information has been conveyed to the trade and orders have been cabled abroad.

The question of the use of sulphate of copper as a color is one which has been thoroughly examined by the French and English Governments in both of which its use is allowed within certain limits. With the fact that the investigation of the question will be equally as thorough in this country, a conclusion can hardly be reached before the end of the present season.

TRADE THE EUREKA SOLDERING FLUX BEST MARK

Registered U. S. Patent Office.

Standard Soldering Flux

(Formerly manufactured by the Marlou Chemical Works, Jersey City, N. J.)

Manufactured only by

The Grasselli Chemical Co.

When you are ready to buy Soldering Flux, order either of these well known brands and

GET THE BEST

BEST—Because made by skillful chemists from the very best materials obtainable.

BEST—Because our formulas are the result of years of experience and because no Flux is shipped that does not pass a rigid inspection.

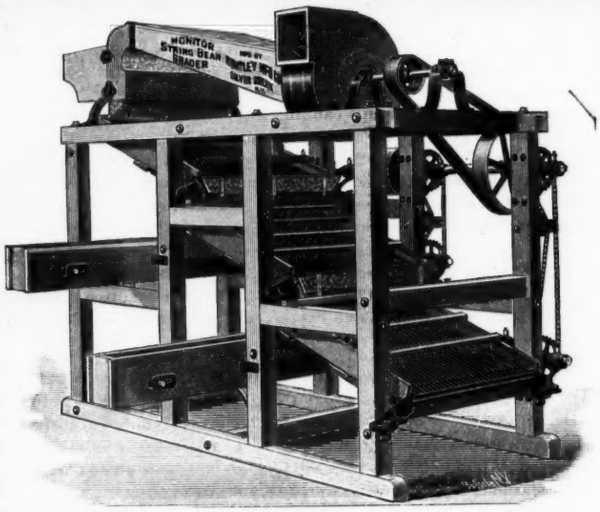
BEST—Because by their use you will have a smaller percentage of "leaks" and a smaller consumption of solder than when any other Flux is used.

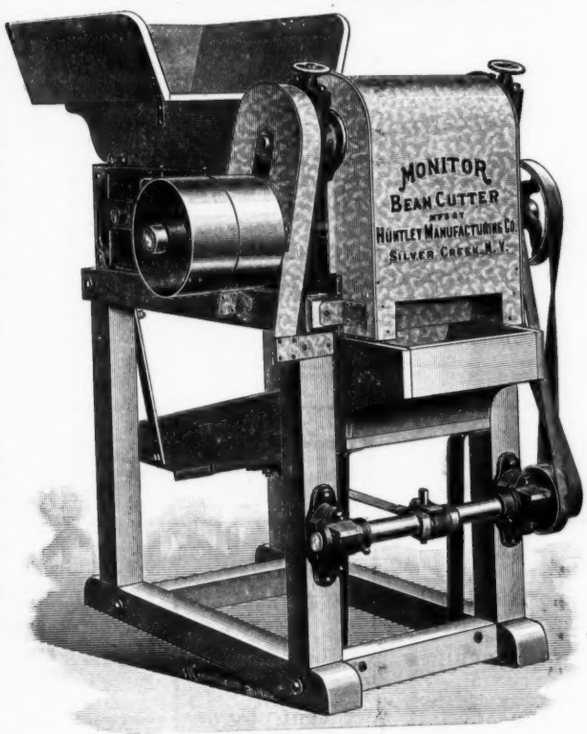
Both brands carried in stock by The Grasselli Chemical Company.

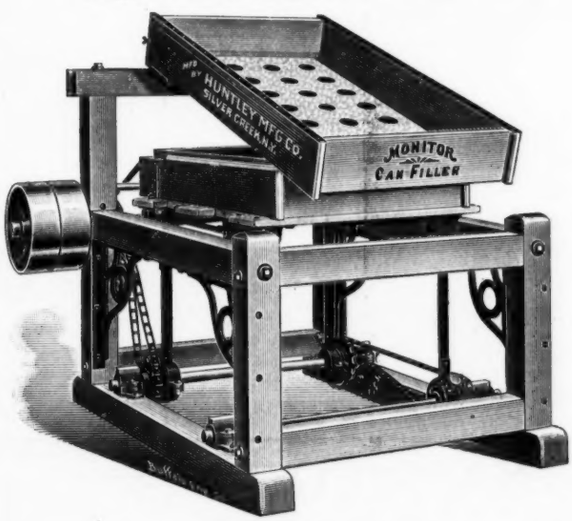
Cleveland, O., (Main office) Cincinnati, O. St. Louis, Mo. New York, Sixty Wall Street, Birmingham, Ala. Detroit, Mich. St. Paul, Minn. Chicago, 117 Michigan St. New Orleans, La. Milwaukee, Wis.

S. O. RANDALL, Baltimore, Md.——Also by——C. W. PIKE CO., San Francisco, Cal.

Samples and Prices Promptly Furnished. Correspondence Invited.







The Monitor String Bean Grader . . . .

Will grade to four or five classifications as desired—and grade each uniformly.

THEN HERE

Mount Morris, Livingstone County, N. Y., Dec. 17.

Gentlemen:

Replying to your letter of the 11th inst., will say we are highly pleased with your Monitor Bean Grader the past season, and consider it altogether the best grader for this purpose of any that has yet been brought to our attention.

Yours truly,

WINTERS & PROPHET.

The Monitor String Bean Cutter . . . .

Cuts beans to uniform size—a thing most generally lacking in other cutters.

THEN HERE

This machine with one girl will cut 25,000 to 30,000 cans per day of 10 hours.

The Monitor Can Filler

Will fill 25,000 cans string beans in 10 hours.

Write for Details of These Machines Today.

HUNTLEY MFG. CO.

SILVER CREEK, N. Y.

Jobbers' Views

Conditions as Observed by Leading Grocer Journals of Various Sections and Their Comments.

New York.

No improvement in market tone or trade demand. Futures are in less request than usual at this season of the year. In spot goods there seems to be more disposition to unload from second hands as the packing season approachos. Asparagus is reported to be in fuiler supply than of late years at this season, and some of the jobbers are pressing it for sale. Tomatoes are selling moderately, cheap brands being given the preference by buyers. The market for good standard tomatoes is steady. Peas are selling in routine fashion, small lots at lowest prices. Corn is dull and weak. Fruits are quiet and generally easy. Fish is scarce and firm, with demand small. —*Merchants' Review.*

Philadelphia.

The tomato market is very weak and unsettled. Spot tomatoes nominally rule at 75c. delivered, but some sales are reported to have been made at 77½c. Futures are nominally unchanged at 77½c. f. o. b., but some people claim to have had offers at 75c. The situation is unquestionably very disturbing to the holder of a large stock of tomatoes, if there is any such. The market seems hopelessly heavy and weak, and at the present writing there seems to be no likelihood of any material recovery. Corn is dull, and as to spot goods, very weak. Futures are fairly well maintained. Peas are weak also, the spot market being decidedly in buyers' favor. The demand is light. Futures are fairly steady. Apples are not strong and lack demand. Peaches are unchanged, being dull and high Small Baltimore canned goods are unchanged and dull. The California line of canned goods is in quiet business at prices that from first hands are unchanged. Many jobbers, however, have large stocks on hand and would probably make concessions to move them. Asparagus has been a particularly poor seller during the past season, and most holders are willing to offer it at below the price paid—*Grocery World.*

Chicago.

Consumptive demand for canned goods is improved, as the jobbing houses are selling more canned vegetables and fruits to their retail customers, showing that a good many of the grocers are finding it necessary to replenish in some of the varieties. A better demand is being had here for tomatoes, on which prices are steady. The canners claim that they are almost cleaned up on spot tomatoes. Corn is selling somewhat better to consumers at unchanged prices, and canned peas are moving out of grocers' hands at a more lively rate. Pea prices are steady, with a scarcity of the "cheap" grades. String and lima beans are not in large supply, consequently are firm. Asparagus canning has commenced in California, with prospects for a good pack. Canned fruits are still selling at firm prices, and such articles as peaches, apricots, pears and the smaller fruits are being called for more freely by consumers, notwithstanding that, on account of scarcity, prices are above the average. Canned salmon is already in better sale, but will be wanted still more as soon as the weather gets real warm, which it seems likely to do earlier this spring than for several years. Prices on salmon are very firm, with all varieties in small stock. Sardines are firm and going into consumption satisfactorily. Canned lobster is firm. Cove oysters are selling to retailers.—*Grocers' Criterion.*

St. Louis.

Another week of fairly average business is what is reported from the jobbing districts of St. Louis. Nothing startling, but a steady drilling along with those who sell the goods which the retailer transfers to the consumers. Prospects continue to be rosy, and unless there is a decidedly unexpected change in crop prospects, there will be a season of prosperity for the farmer. Tomatoes are a trifle slower as regards the volume of business and equally easier as to price. Some pretty good No. 3s can be bought these days at 90c., a quarter of a dime lower than the quotations of a few weeks ago. Some poorly packed goods have butted into the St. Louis market and have met with a chilly reception, even when the handling brokers were willing to make concessions in price. At the present time you can buy all kinds of corn at all kinds of prices. Some of what is called "stuff" is going at close to 60c., while really good brands are readily bringing 25c. more. The demand is good and jobbers are apparently inclined to push anything which they do not have the utmost confidence in as regards quality. Peas are slow sellers these days, with early Junes going at about $1.10 on the average. Some goods are selling at less and choice brands of small peas are bringing more, but this is about the average for sales just now by jobbers.—*The Interstate Grocer.*

Montreal, Can.

The canned goods situation is unchanged since last report, the usual amount of business being done. All lines are in good demand.

BETTER DO IT.

The best way to know about a proposition is to INVESTIGATE.

Do you know about Knapp Labeling Machines and Boxers?

Are you aware that you can save from 50 to 75 per cent., by using these labor-saving Machines, besides getting neat and uniform work?

Do you know that you can get Machines to use for the season by paying a rental?

Are you willing to write us for terms and prices? Once you try Knapp Machines, you will be a satisfied customer.

State daily output, size of can or cans, and we will do the rest. You will thank us.

THE FRED H. KNAPP CO.,

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"Clean & Bright"

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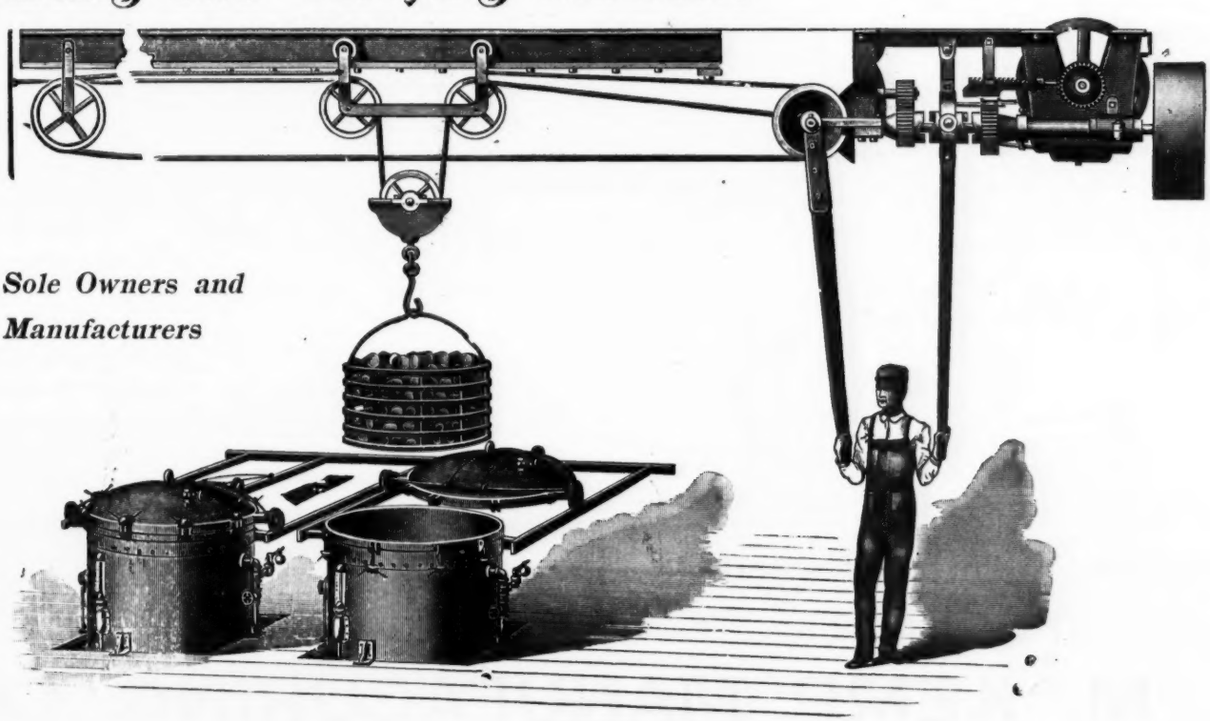
Pope Tin Plate Co.

PITTSBURG. PA.

The Harris Patent Power
Hoisting and Carrying Machine



Sole Owners and Manufacturers

C. S. HARRIS COMPANY, - ROME, N. Y.

Toronto, Can.

Business is rather more encouraging this week, and with the coming of warmer weather demand will probably be more active.—*Canadian Grocer.*

London, England.

Salmon.—There is a little more bmsiness doing in Alaska, and the market remains extremely firm. British Columbia is unchanged. Lobsters.—Halves are still very scarce, and the ideas of packers for the new season's pack are exorbitant. There are some very fine 1-lb. talls to be obtained at reasonable prices in comparison with ½-lb. flats. Sardines have been in more inquiry, and with stocks getting reduced and the strike in Portugal still in progress, the tendency of the market is firmer. Recent arrivals include the Lista with 658 cases, the Clyde, to Southampton, with 800 cases and the Tusso, to Hull, with 495 cases. Fruits.—The discharge of fruits per steamship Ville de Havre, whose arrival was reported in last Saturday's *Grocers' Gazette*, is being proceeded with and its distribution taking place, and notwithstanding the great difficulties that the canners had to contend against last season, the fruit so far appears to be satisfactory. The arrival of these fruits has relieved the market for the time being, and it is anticipated that all the fruit available will be wanted. The Bingo Maru has brought 2,248 cases pineapples.

Liverpool, England.

Salmon.—The market continues very firm at last week's prices. There is a good consumptive demand, particularly in regard to Alaska talls, finest quality half flats and 1-lb. flats. Sardines.—A few more parcels have been on offer, but anything in the shape of good grocery quarters has been snapped up immediately on arrival. Fruits.—Rather quiet. Apricots are somewhat weak, and pears and peaches steady. Pineapples.—There is a fair amount of trade doing in this article, both for spot and forward delivery. Present ruling prices are in buyers' favor.—*Grocers' Gazette.*

Kentucky's New Pure Food Law.

Mr. Allen, whom all canners will remember as one of the speakers at the Buffalo Convention last year, and the men with him in Kentucky, have been foremost in the effort to secure a good pure food law for Kentucky; one which would protect the people, as it should, but which at the same time would not be unnecessarily troublesome to the manufacturer. Such a law has but recently been passed there, and a reading of it will show that in many respects it is an ideal law—suitable both to consumer and to manufacturer. Special attention may be directed to Section VII of Article IX, as it is of particular interest to manufacturers and distributors of foods in the State of Kentucky. We give the full text of the Law:

An Act for preventing the manufacture and sale of adulterated or misbranded foods, drugs, medicines and liquors, and providing penalties for violations thereof.

Be it enacted by the General Assembly of the Commonwealth of Kentucky:

SECTION 1. That it shall be unlawful for any person, persons, firm or corporation within this State to manufacture for sale, produce for sale, expose for sale, have in his or their possession for sale or to sell any article of food or drug which is adulterated or misbranded within the meaning of this Act; and any person or persons, firm or corporations who shall manufacture for sale, expose for sale, have in his or their possession for sale or sell any article of food or drug which is adulterated or misbranded within the meaning of this Act shall be fined not less than ten dollars nor more than one hundred dollars, or be imprisoned not to exceed fifty days or both such fine and imprisonment.

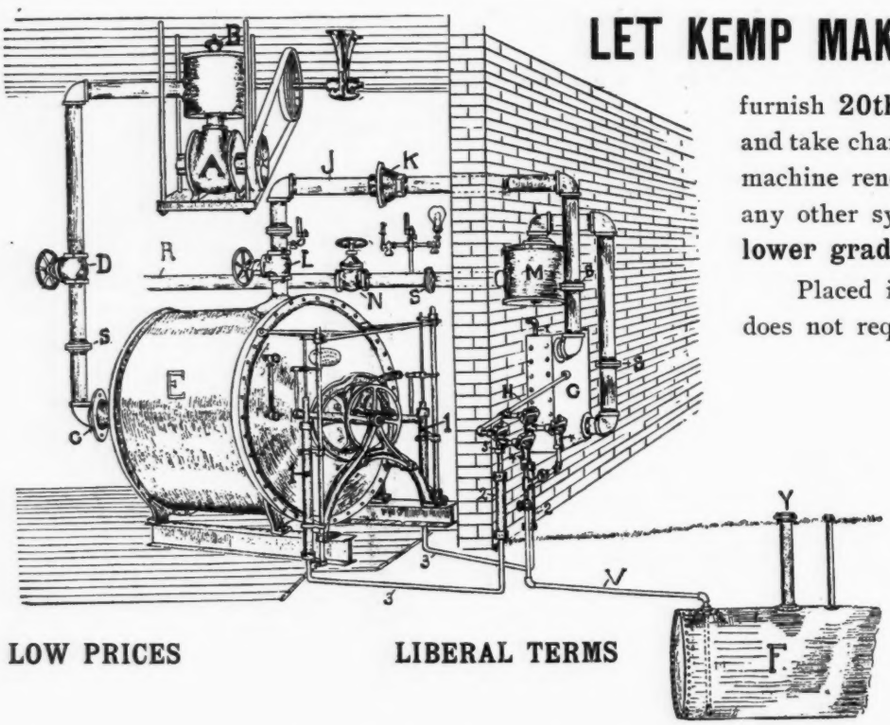
Provided, That no article of food or drug shall be deemed misbranded or adulterated within the provisions of this Act when intended for shipment to any other State or country, when such article is not adulterated or misbranded in conflict with the laws of the United States; but if said article shall be in fact sold or offered for sale for domestic use or consumption within this State, then this proviso shall not exempt said article from the operation of any of the other provisions of this Act.

SEC. 2.—That the term food, as used in this Act, shall include every article used for or entering into the composition of food or drink for man or domestic animals, including all liquors.

SEC. 3. For the purpose of this Act, an article of food shall be deemed misbranded:

First. If the package or label shall bear any statement purporting to name any ingredient or substance as not being contained in such article, which statement shall not be true in any part; or any statement purporting to name the substances of which such article is made, which statement shall not give fully the name or names of all substances contained in any measurable quantity.

Second. If it is labeled or branded in imitation of or sold under the name of another article, or is an imitation either in package or label of



LOW PRICES LIBERAL TERMS

LET KEMP MAKE THE INVESTMENT

furnish **20th Century Gas Machine on trial** and take chances of your being convinced that the machine renders cheaper and better service than any other system, and will use **successfully,** a **lower grade** of oil than any other apparatus.

Placed in class A by insurance underwriters, does not require an outbuilding.

Uniform Quality of Gas
Is Automatic
No Air Pipe Necessary
Reliable and Safe
Does not dirty the Steels

Only machine operating on truly scientific principle.

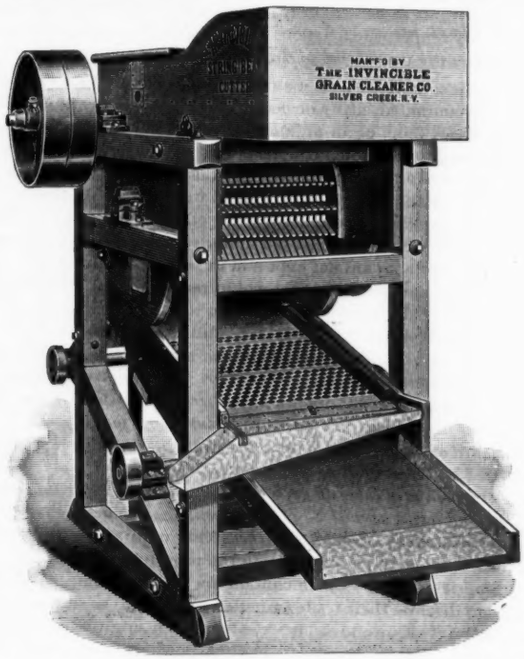
Small machines for one line factories and illuminating.

C. M. KEMP MANUFACURING CO.

405 to 513 E. Oliver Street, Baltimore, Md.

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

A good String Bean Cutter is a necessity, a poor one an annoyance



The INVINCIBLE String Bean Cutter is particularly noted for its good quarities. It has a good capacity, cuts evenly, delivers you the cut beans free from tips or uncut beans and produces a high grade of goods for the can. . . . . .

We would be glad to furnish you a list of users and explain more fully. . . . . .

You can have the machine on trial under our guarantee of satisfaction that we make on all INTINCIBLES

THEN YOU WILL KNOW.

BETTER WRITE US NOW.

Invincible Grain Cleaning Company **Silver Creek, N. Y.**

All INVINCIBLE Machines are guaranteed absolutely. You take no chance.

SPECIAL IN

CANNING MACHINERY

All in good condition

1-45 H. P. Boiler, horizontal, tubelar returned, complete except whistle and injector.....$150.00
1-6 H. P. Engine, verticle, excellant condition 55.00
1 Coxe's 12 Steel Hand Capping Machine with 30 trays and 30 rollers and bearings..... 95.00
1 Stevenson Power Tomatoe Filler, for 2 and 3 lb. cans, in good condition..... 50.00
1 Ayar's Topper and Wiping Machine, complete 60.00
1-3 Bbl. Gas Machine with blower and countershaft, good as new..... 45.00
1. Cyclone pulp machine, rebuilt..... 35.00
Also 200,000 2 lb. Tomato Labels, old established brand, price 30c per thousand. Samples sent upon request.....

A part of this machinery only used one season, and the balance three short seasons. All good as new.

NALLS BROS. CO.

ROANOKE, - - - - - VA.

J. D. Blakemore *Sam W. Booksh, Jr.*

J. D. BLAKEMORE & COMPANY,

Canned Goods Brokers

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PACKERS AND CANNERS.

Please notice our large and overhauled and guaranteed stock of Boilers, Engines, Pumps, all types and sizes. Large lot of good 2 inch Tubes and Wrought Iron Pipe, sizes one inch and larger; all at prices to suit the times. MALLORY MACHINERY CO., 310 S. Charles Street, Baltimore, Md. 4-17-3m

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Thermometers,
Pea Blancher Regulators,
Corn Cooker Regulators,
Process Kettle Regulators.

Write Us For Information and Prices.

The Hohmann & Maurer Mfg. Co.

ROCHESTER, N. Y.

another substance or a previously established name; or if it be labeled or branded so as to deceive or mislead the purchaser or consumer with respect to where the article was made or as to its true nature and substance, or as to any identifying term whatsoever, whereby the purchaser or consumer might suppose the article to possess any property or degree of purity or quality which the article does not possess.

Third. If in the case of certified milk, it be sold as or labeled "certified milk," and it has not been so certified under rules and regulations by any county medical society, or if when so certified it is not up to that degree of purity and quality necessary for infant seeding.

Fourth. If it be misrepresented as to weight or measure, or, if where the length of time the product has been ripened, aged or stored, or, if where the length of time it has been kept in tin or other receptacle tends to render the article unwholesome, the facts of such excessive storage, ripening, aging or packing are not plainly made known to the purchaser and to the consumer.

Fifth. If the package containing it or its label shall bear any statement, design, or device regarding the ingredients or the substances contained therein which statement, design, or device shall be false or misleading in any particular. *Provided*, That articles of liquor which do not contain any added poisonous or deleterious ingredients shall not be deemed to be adulterated or misbranded within the provisions of this Act, in the case of articles labeled, branded, or tagged so as to plainly indicate that they are compounds, imitations, or blends; and the word "compound," "imitation" or "blend," as the case may be, is plainly stated on the package in which it is offered for sale. *Provided*, That the term blend as used herein shall be construed to mean a mixture of like substances, not excluding harmless coloring and flavoring ingredients used for the purpose of coloring and flavoring only.

SEC. 4. For the purpose of this Act, an article of food shall be deemed to be adulterated:

First. If any substance or substances be mixed or packed with it so as to reduce, lower or injuriously affect its quality or strength.

Second. If any substance be substituted wholly or in part for the article.

Third. If any valuable constituent of the article has been wholly or in part abstracted; or if the product is below that standard of purity or quality represented to the purchaser or consumer.

Fourth. If it is mixed, colored, coated, polished, powdered or stained whereby damage is concealed, or if it is made to appear better or of greater value than it is, or if it is colored or flavored in imitation of the genuine color or flavor of another substance of a previously established name.

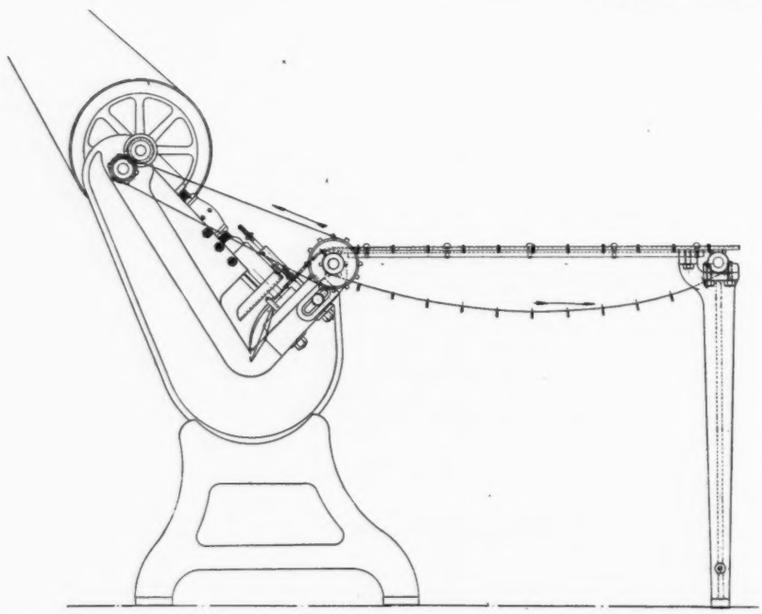
Fifth. If it contains added poisonous ingredient which may render such article injurious to health, or if it contains any antiseptic or preservative which may render such article injurious to health, not evident or plainly stated on the main label of the package.

Sixth. If it consists of or is manufactured from in whole or in part of a diseased, contaminated, filthy or decomposed substance, either animal or vegetable, unfit for food, or an animal or vegetable substance produced, stored, transported or kept in a condition that would render the article diseased, contaminated or unwholesome, or if it is in any part the product of a diseased animal, or the product of an animal that has died otherwise than by slaughter, or that has been fed upon the offal from a slaughter-house, or if it is the milk from an animal fed upon a substance unfit for food for dairy animals or from an animal kept and milked in a filthy or a contaminated stable, or in surroundings that would render the milk contaminated. *Provided*, That any article of food which may be adulterated and not misbranded within the meaning of this Act, and *which does not contain any added poisonous or deleterious ingredient and which is not otherwise adulterated within the meaning of paragraphs four, five and six of section four of this Act, or which does not contain any filler or ingredient which debases without adding food value, can be manufactured or sold, if the same be labeled, branded or tagged so as to show the exact character thereof. And all such labels and all labeling of packages provided for in any provisions of this Act shall be on the main label of each package and in such position and character of type and terms as will be plainly seen, read and understood by the purchaser or consumer. Provided further*, That nothing in this Act shall be construed as requiring or compelling the proprietors, manufacturers or sellers of proprietary foods which contain no unwholesome substances or ingredients to disclose their trade formulas except in so far as the provisions of this Act require to secure freedom from adulteration, imitation or misbranding. But in the case of baking powders, every can or other package shall be labeled so as to show clearly the name of the acid salt which shall be plainly stated on the face of the label to show whether such salt is cream of tartar, phosphate or alum. *Provided further*, That nothing in this Act shall be construed to prohibit the manufacture or sale of oleomargarine, butterine or kindred compounds in a separate and distinct form, and in such manner as will advise the consumer of the real character, free from coloration or ingredient that causes it to look like butter.

SEC. 5. That the term drug, as used in this Act, shall include all

Robinson's Blank Feeding Attachment

PATENT PENDING.



For feeding blanks to a die to be cut into caps or lids; also bumping blanks into caps or lids. The attachment can be applied to any press.

Capacity 60,000 per day of 10 hours. Prices quoted on application.

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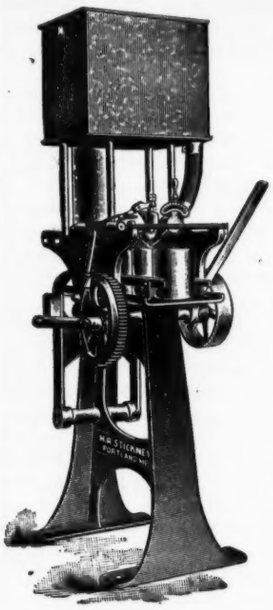
601-7 S. CAROLINE STREET, BALTIMORE, MD.



STICKNEY SYRUPING MACHINE $125.00

Instantly adjustable while running. Will handle one, two or three pound cans, and do perfect work. . . .

CONDENSED MILK FILLER

Standard machine of its class, in use by all the largest concerns. . . . .

SPECIAL FILLING MACHINES for any purpose or capacity. EVAPORATED CREAM, BAKED BEANS, FATS, OILS, MUSTARDS, etc., in round or square cans or glass jars.

HENRY R. STICKNEY

PORTLAND, MAINE, U. S. A.

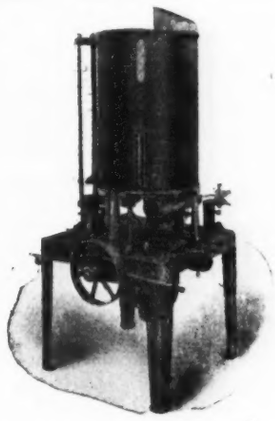
SPECIAL AGENT

SPRAGUE CANNING MACHINERY COMPANY, FOR NEW ENGLAND STATES.

Canning Machinery of all Kinds

Including the Celebrated

Queen Anne Cooker.



SIMPLE—Light Running—Easy to Clean—None Better.

Send For Description, Terms, Etc.

I have some great bargains to offer in machinery of every description—little used—practically as good as new.

H. Cottingham,

BALTIMORE, - - MARYLAND.

QUINN'S PERFECT SIEVING MACHINE

FOR CATSUP—IMPROVED FOR 1908.

Preserves the color of the catsup,
Makes a smooth, fine grained article,
Runs noiseless and is quickly cleaned,
Highest recommends from all who use them,
Gathers no verdigris and requires no attention.

C. L. Quinn, Mfr., North Collins, N. Y.

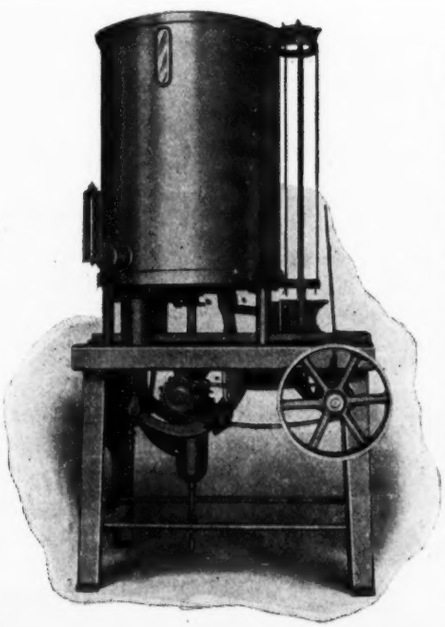
CANTON BOX COMPANY,

2501 to 2515 Boston St.,

BALTIMORE, MD.

Packing Boxes.

Made up or in Shooks. Cargo or Carload.



The Morral Corn Cooker-Filler (Patented)

MORRAL BROS.

MANUFACTURERS OF

The Morral Corn Silk Brushing Machine, The Morral Single Cut Corn Cutter, The Morral Double Cut Corn Cutter, The Morral Corn Cooker-Filler, The Morral Can Wiping Machine, The Morral Labeling Machines.

Also dealers in capping machines, Retorts, Etc., and can furnish full line of corn machinery.

TESTIMONIAL.

Morral Brothers, Morral, Ohio. DYSART, IOWA, Nov. 23, 1907.

GENTLEMEN:—The Morral Double Corn Cooker-Filler purchased of you was installed in our factory and used for our entire corn pack this season, and in ease in regulating the filling of the cans it exceeds our highest expectations, and the uniformity with which our cans are filled is in pleasing contrast to the results the filler we used last year gave us. The machine worked to our entire satisfaction in every way and we are well pleased with the selection we made of a Cooker-Filler.

Very respectfully yours,
DYSART CANNING CO., Per E. Pearson, Sec'y.

WRITE FOR CATALOGUE AND PRICES.

MORRAL BROS. ——ADDRESS—— MORRAL, OHIO.

medicines and preparations recognized in the latest revisions of the United States Pharmacopœia or National Formulary for internal or external use, and any substance or mixture of substances intended to be used for the cure, mitigation or prevention of diseases either of man or other animal, and shall include Paris green and other insecticides and fungicides.

SEC. 6. That for the purposes of this Act, an article of drug shall be deemed to be adulterated:

First. If, when a drug is sold under or by the name recognized in the United States Pharmacopœia or National Formulary, it differs from the standard of strength, quality or purity, as determined by the tests laid down in the United States Pharmacopœia or National Formulary official at the time of investigation. *Provided*, That no drug defined in the United States Pharmacopœia or National Formulary shall be deemed to be adulterated under this provision if the standard of strength, quality or purity be plainly stated upon the bottle, box or other container thereof, although the standard may differ from that determined by the test laid down in the United States Pharmacopœia or National Formulary.

Second. If the strength or purity fall below the professed standard or quality under which it is sold.

Third. If in putting up any drug, medicine or preparation, proprietary or otherwise, used in medical practice, or if in making up a prescription or filling an order for drugs or preparations, proprietary or otherwise, one article is substituted or dispensed for a different article for or in lieu of the article prescribed, ordered or demanded, or if a greater or less quantity of any ingredient specified in such prescription, order or demand is used than that prescribed, ordered or demanded, or if it deviates from the terms of the prescription, order or demand by substituting one drug for another. *Provided*, That except in the case of physicians' prescriptions, nothing herein contained shall be deemed or construed to prevent or impair or in any manner affect the right of the druggist or pharmacist or other person to recommend the purchase of an article other than ordered, required or demanded, but of a similar nature, or to sell such article in place or in lieu of an article ordered, required or demanded, with the knowledge and consent of the purchaser.

SEC. 7. For the purposes of this Act, an article of drug shall be deemed to be misbranded:

First. If the package or label bears any statement, design or device regarding such article of drug or regarding any ingredient or substance contained therein which shall be false or mislading in any particular, or if it is falsely branded as to State, Territory or country in which it is manufactured or produced.

Second. If it be an imitation of or offered for sale under the name of another article, or if it be labeled, branded or in any way represented or sold so as to deceive or mislead the purchaser or consumer as to the quality, purity or medicinal value.

Third. If the contents of the package as originally put up, or the contents of the package, bottle, phial, can or other container, sold or exposed for sale, delivered, given away, shipped or offered for shipment, shall have been removed in whole or in part, and other contents shall have been placed in such package or box, bottle, phial, can or other container, or if when a package or container has been once emptied and new contents placed therein, all original labels, marks, brands and identifying marks are not entirely removed or effaced and new labels, marks and brands truthfully describing the new product or products affixed, *provided*, that such new contents shall not be like or similar to said original contents.

Fourth. If the package, box, bottle, phial, can or other container shall fail to bear a statement on the label of the quantity or proportion of any alcohol, morphine, opium, cocaine, heroin, alpha or beta eucaine, chloroform, cannabis indica, chloral hydrate, or acetanilde, or any derivative or any preparation of any substances contained therein or any drug of a similar character and effect. *Provided*, That nothing in this paragraph shall be construed to apply to the dispensing of prescriptions written by a regularly licensed practicing physician, veterinary surgeon or dentist and kept on file by the dispensing pharmacist, or to such drugs as are recognized in the United States Pharmacopœia and the National Formulary, and which are sold under the name by which they are recognized; and, *Provided further*, That this provision shall not be construed as repealing or in conflict with any statute which prohibits the sale of certain drugs except upon a prescription of a physician; and, *Provided further*, That nothing in this Act shall be construed as repealing any Acts regulating the practices of medicine or pharmacy not in conflict herewith. *Provided further*, That no prescription shall be knowingly refilled except for the person for whom it was written.

SEC. 8. It shall be the duty of the Director of the Kentucky Agricultural Experiment Station, or under his direction, the Head of the Division of Food Inspection of the said station, to make or cause to be made examinations of samples of foods and drugs manufactured or on sale in Kentucky at such time and place and to such extent as he may determine. He shall also make, or cause to be made, analysis of any sample of food or drug which the State Board of Health or the State Board of Pharmacy may suspect of being adulterated or misbranded, and of any sample of food or drug furnished by any Commonwealth's county or city attorney of this

GREAT BARGAINS IN SECOND-HAND BOILERS.

One 15 h. p. Marine fire box boiler.
One 50 h. p. Marine fire box boiler.
One 75 h. p. Locomotive fire box boiler.
One 140 h. p. Marine fire box boiler.
One 66 in.x16 ft. Horz tubular boiler, complete.
Two 60 in.x 17 ft. Horz tubular boilers, complete.
Two 54x16 Horz tubular boilers, complete.
One 42x14 Horz tubular boiler, complete.
One 60x7 ft. High pressure tank.
One 36x6 Vertical boiler.

2-21-tf. PAGE BOILER CO., 14 to 18 Larrabee St., Chicago, Ill.

WANTED.

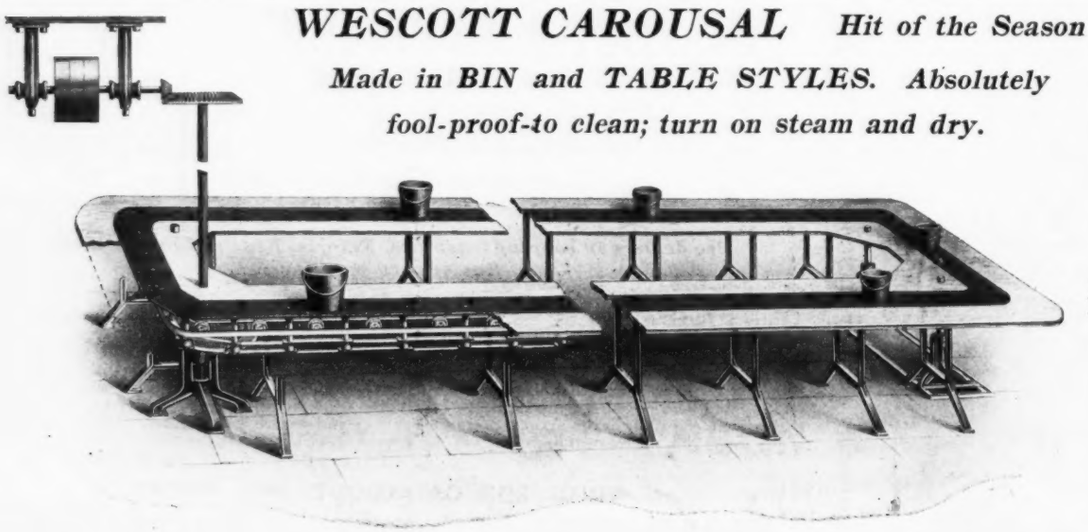
A COMPETENT, PRACTICAL CANNER, with full knowledge of up-to-date methods, wishes to join a large Southern peach grower in establishing a Cannery or with a Canner who wants to increase; will invest and manage.

PEACH CANNER,
tf Care of THE TRADE.

WANTED.

AYARS ROTARY PEA FILLER; must he in good condition; state number seasons used and lowest cash price.

Address
"PEA FILLER" c/o THE TRADE.



WESCOTT CAROUSAL ***Hit of the Season***

Made in BIN and TABLE STYLES. Absolutely fool-proof-to clean; turn on steam and dry.

Geo. F. Wescott Co.

"The Labor Savers"

Buffalo, N. Y.

Machinery For Sale.

1 Torris Wold Can Header, capacity 40,000 for 2-lb., 2½, 3-lb. cans, cost $600, our price, $175.

Power Presses.

3 No. 4 Baxendale, for No. 2 to Gallons, good as new, each $150.00
1 No. 4 West, for No. 2 to Gallons, good as new, each $145.00
1 Large Cap Press, Baxendale, on legs $ 85.00
1 Small Cap Press, Baxendale, on legs $ 65.00

The Baxendale Presses have been run but four weeks, the whole line is just as good as new.

SLIGHTLY USED SANITARY CAN MACHINERY.

1 Lining Machine for No. 2 and gallons, Price $300.
1 Double Seamer for No. 2 Cans, Price $250.

Remember that we build the best Bean Cutter, and the only practical Small Can Tester that is on the market today. Write for prices.

E. J. LEWIS.

MIDDLEPORT, - - NEW YORK.

WHAT IS YOUR FIRE INSURANCE COSTING YOU?

INTER INSURANCE

at Canners Exchange

LANSING B. WARNER,
Attorney and Manager.

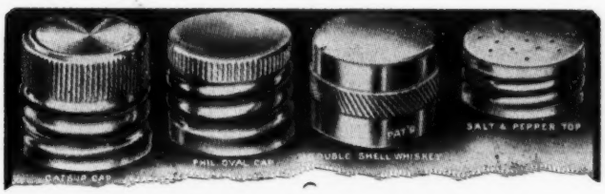
ADVISORY COMMITTEE.

FRANK VAN CAMP, Chairman. Indianapolis, Ind.
CHAS. S. CRARY, Treas. Hoopeston, Ill.
GEORGE G. BAILEY, Rome, N. Y.
WM. R. ROACH, Hart, Mich.
L. J. RISSER, Onarga, Ill.

Officially endorsed by the National Canners Association.

For full information, address

Lansing B. Warner, Attorney and Manager
5 WABASH AVENUE, CHICAGO.

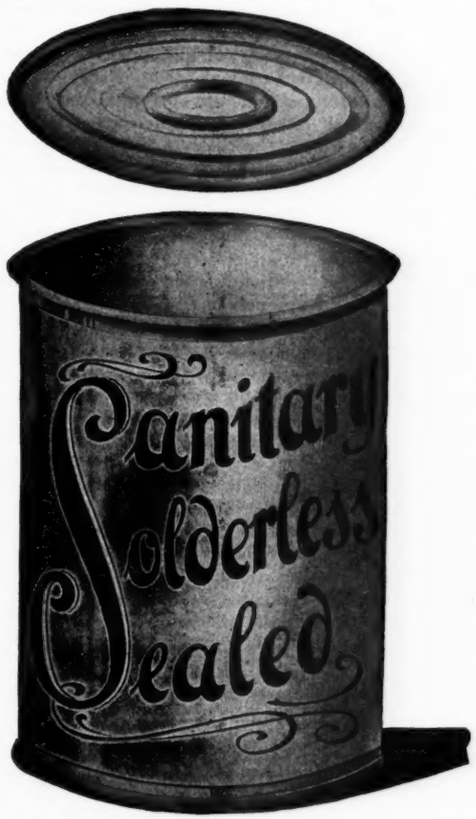


We manufacture a full line of Fine Silvered and Plain Screw Caps for Catsup Bottles, Whiskey Flasks, Pepper and Salt Seller Tops, Mason Jar Caps and Jelly Jar Covers. Samples and prices on application.

BERNARDIN BOTTLE CAP CO.

Evansville, - - - - - - Ind.

New Seam SANITARY CAN.



EASTERN TERRITORY
SANITARY CAN CO.,
105 HUDSON STREET,
New York City.

WESTERN TERRITORY
FEDERAL CAN CO.,
19th & HARRISON STS.
San Francisco, Cal.

Manufacture these cans for sale under our patents.

NO HOLES **NO CAPS**

The Entire Top Open.

SEALED WITHOUT

HEAT, SOLDER,

or objectionable

FLUXES,

PREVENTING SCORCHING AND BLACK SPOTS.

Impossible in packing to lacerate delicate food products. Will stand both retort and bath processing. A perfect sanitary can is obtained, eliminating all the faults of the old unsanitary type, making an ideal package, as cheap, more attractive, wholesome and better than anything yet devised.

A descriptive illustrated catalogue and sample will be sent upon request.

We furnish complete outfits for making these Cans.

Round, Square or Irregular Shapes.

All Packers, Brokers, Jobbers and Retailers should recommend goods packed only in this package.

MAX AMS MACHINE CO.

MT. VERNON, NEW YORK CITY.

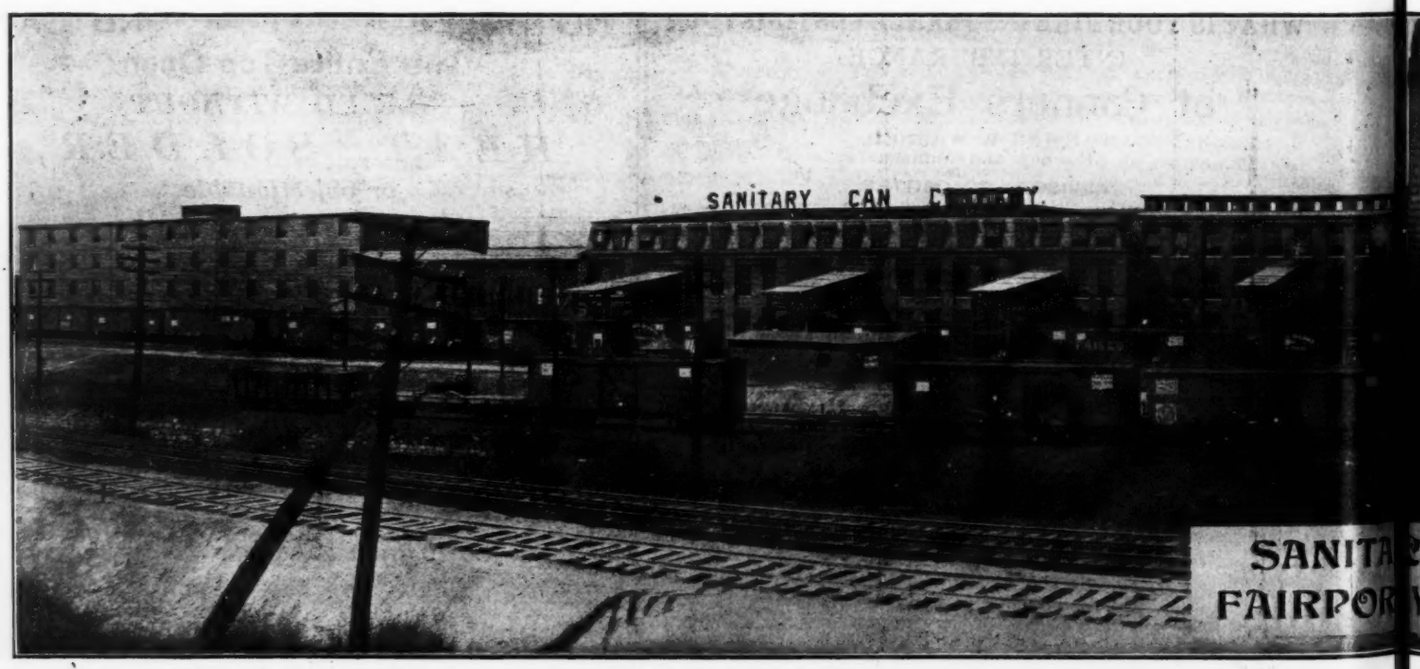
State. And the said Director may appoint such agent or agents as he may deem necessary, who shall have free access at all reasonable hours for the purpose of examining into places wherein any food or drug product is being produced, manufactured, prepared, kept or offered for sale, for the purpose of determining as to whether or not any of the provisions of this Act are being violated, and such agent or agents upon tendering the market price of any article may take from any person, firm or corporation, a sample of any article desired for examination.

The Director of said Experiment Station is hereby empowered to adopt and fix the method by which the samples taken under the provisions of this Act shall be analyzed or examined, and to adopt and fix standards of purity, quality or strength when such standards are necessary or are not specified or fixed herein or by statute. *Provided*, That such standards shall be published for information and guidance of the trade. *Provided further*, That for the purpose of uniformity, when such standards so fixed differ from the legally adopted standards of the United States Department of Agriculture, the Director of said station shall arrange for a conference between the proper food control representatives of the United States Department of Agriculture and the Director of said station and the representatives of the trade to be affected, for the purpose of arriving, if possible, at a uniform State and National standard. *Provided further*, That in the case of final dispute the validity of such standards adopted by the Director of said station shall be determined by the courts under the rules of evidence. And, *Provided further*, That when the standard or nomenclature for any food product has been determined by the Supreme Court of the United States such standard or nomenclature shall govern in the enforcement of the provisions of this Act. *Provided further*, That all rulings pertaining to sanitation under this Act shall be collaborated in connection with the State Board of Health. And, *Provided further*, That at the regular annual meetings of the Kentucky Pharmaceutical Association and the Kentucky State Medical Association, each of said Associations shall select one representative, which representatives, together with the Director of said station, shall make and establish all rules and regulations for the governing and carrying out of the provisions of this Act relating to drugs.

SEC. 9. Whenever any article shall have been examined and found to be adulterated or misbranded in violation of this Act, the Director shall certify the facts to the Commonwealth's attorney of the district, or to the county attorney of the county, or the city attorney of any city or town, in which the said adulterated or misbranded food or drug product was found, together with a statement of the results of the examination of the said article of food or drug duly authenticated by the analyst under oath and taken before some officer of this Commonwealth authorized to administer an oath having a seal. And it shall be the duty of every Commonwealth's attorney, county attorney and city attorney to whom the Director of said station shall report any violation of this Act, or to whom the State Board of Health or the State Board of Pharmacy, or to whom the chief health officer of any county, city or town shall report any such violations, to cause proceedings to be commenced against the party so violating the Act, and the same prosecuted in manner as required by law. *Provided*, however, That in case of the first charge or finding the manufacturer or dealer shall be notified of the findings and be given a hearing within fifteen days before a report is made to the Commonwealth's, county or city attorneys as herein provided. *Provided further*, That when more than one sample of the same brand of product has been taken and examined, the first finding or charge shall be construed to apply to all samples so taken and notice and hearing shall apply to all such samples.

SEC. 10. Said Station shall make an annual report to the Governor upon the operation of this law in addition to the reports required by law, which shall not exceed one hundred and fifty pages, and such annual reports shall be submitted to the General Assembly at its regular session, and said station may issue from time to time a bulletin giving the results of the inspections and of all analyses taken or submitted for examination under this Act together with the names of the parties from whom the samples were taken, or where the inspections were made, and as far as possible the name of the manufacturers, the number of samples found to be adulterated, the number not found adulterated and other information which may be of interest to the manufacturers or dealers in food and drug products. Provided, however, That before such publication is made the manufacturer of the article and the dealer shall be furnished a true copy of the facts to be published regarding the article at least thirty days before publication and a hearing given the dealer and the manufacturer, and any statements or explanations made by such manufacturer or dealer shall be included in the same place and along with the publication made regarding the article; and, *Provided further*, That if at the hearing of the manufacturer or dealer,

FINEST CAN P



SANITARY CAN CO., Fairport, N. Y.

OTHER FACTORIES:

INDIANAPOLIS, IND.

BRIDGETON, N. J.

Storage Warehouse (at Left)
Loading Annex
Manufacturing Building
Power and Light Plant
Enameling Plant
Machine Shop
Tin Plate Warehouse
Entire Length of Buildings on N
Floor Space
Trackage Facilities
Capacity
Employees
Sprinkler System, Fi

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

as provided by section 9 hereof, said manufacturer shall produce the affidavit of a competent analytical chemist, controverting the finding of said station or its Director or chemist, as the case may be, and affirmatively showing that there is neither adulteration nor misbranding of such article under the provisions of this Act, then there shall be no publication of either the name of the manufacturer or dealer or of the name or brand of the article until after a trial and a verdict of guilty as herein provided; and, *Provided further*, That where prosecution is made for violation of any of the provisions of this Act, no official publication shall be made of the results of the inspection and analysis until the matter has been finally adjudicated, and in the case of appeal, by the court of last resort.

SEC. 11. Said Experiment Station shall receive seven dollars and fifty cents ($7.50) for the analysis or examination of any sample of food or drug taken or submitted in accordance with this Act, and expenses for procuring samples of foods and drugs and in making inspections into the condition of and wholesomeness and purity of the food produced, manufactured or sold in food factories, grocery stores, bakeries, slaughtering-houses, dairies, milk depots or creameries and all other places where foods are produced, prepared, stored, kept or offered for sale; for studying the problems connected with *the production, preparation and sale of foods; for expert* witnesses attending, grand juries and courts; clerk hire and all other expenses necessary for carrying out the provisions of this Act. *Provided*, The total expense from all sources shall not exceed in any one year thirty thousand dollars ($30,000.)

The Board of Control of Said Experimental Station shall furnish to the Auditor of Public Accounts an itemized statement of the expenditures of money expended under this Act. The expenditures reported to the Auditor shall be paid by the Commonwealth to the Treasurer of the Experiment Station upon the written request of the Board of Control of the Said Experimental Station, and the Auditor for the payment of same is directed to draw his warrant upon the Treasurer as in all other claims against the Commonwealth.

SEC. 12. When any manufacturer shall offer any article of food or drug for sale in the State he shall file with the Director of the said station, when requested by him, the name of the brand, the name of the product, the place of its manufacture or preparation, and a true copy of all labeling used thereupon. Failure to so file within thirty days when so requested shall be punished as provided in Section 1 of the Act.

SEC. 13. In all prosecutions under this Act the courts shall admit as evidence a guaranty which has been made to the holder of the guaranty by any manufacturer or wholesaler residing in this State, to the effect that the product complained of is not adulterated or misbranded within the provisions of this Act. And said guaranty, properly signed by the wholesaler, jobber or manufacturer or other party residing within this State, from whom the holder of the guarahty may have purchased the article or articles complained of, and containing the full name and address of the party or parties making the sale of such articles to the holder of the guaranty, and in the absence of any proof that the article or articles complained of were adulterated or misbranded after they had been received by the holder of the guaranty, shall be a bar to prosecution of the holder of such guaranty under the provisions of this Act.

SEC. 14. All acts or parts of acts inconsistent herewith are hereby repealed, but this said Act shall not be construed to repeal Chapter 48 of the Acts of the General Assembly of 1906, entitled "An Act to Regulate the Sale of Concentrated Commercial Feeding Stuffs, Defining Same and Fixing Penalties for Violations Thereof."

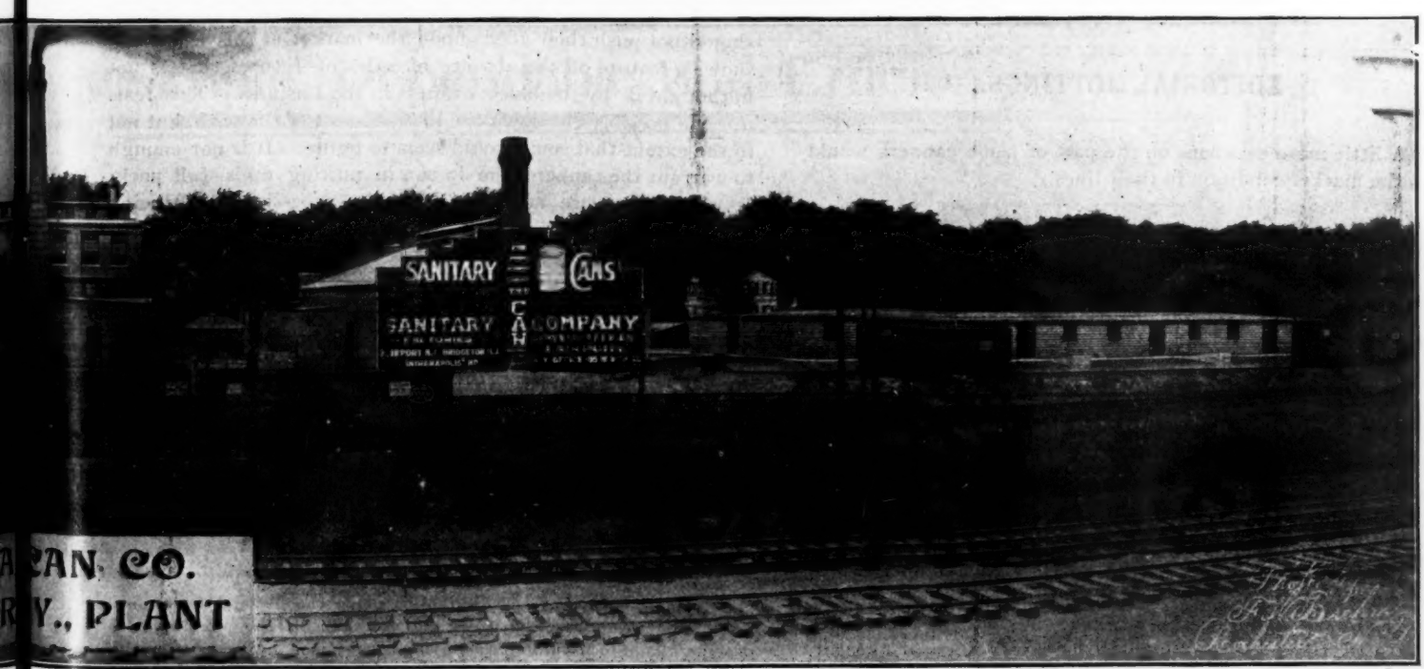
SEC. 15. So much of this Act as relates to drugs and liquors shall not take effect until on and after January 1, 1909.

A New Coated Can.

The Southern Can Company, of this city, has succeeded in putting on the market an inside coated can, which will be found of the greatest value to the packers of small fruits, pineapples, beets, etc., where it is required to preserve the original color. It has heretofore been impossible to manufacture the regular style packers' cans with a coated or lacquered interior, from plates which were first treated before they are made into cans and, from necessity, the lacquer would be scorched by the heat to which the can is subjected when being soldered. These difficulties the Southern Can Company has overcome by installing its own lacquering plant and special equipment for the manufacture of the cans. By thus reducing the cost, a great many packers will adopt the use of these cans, which heretofore have been discouraged on account of the great increased expense.

Southern coated cans are made from tin plate previously lacquered, whereas the coated can used heretofore was first made of regulation tin plate and enameled afterwards. Packers of colored fruits and vegetables will find it interesting to write for samples and prices.

NT IN AMERICA



DINGS	CONSTRUCTION
x 175	Cement Blocks
x 80	Frame
x 285	Brick
x 60	Brick
x 80	Brick
x 115	Cement Blocks
x 180	Cement Blocks
ntral R. R.	900 feet
	3½ Acres
	40 Cars
	400,000 Cans per day
	425
hone Exchange, etc.	

New York Office, 105 HUDSON ST.

General Offices, FAIRPORT N. Y.

THE TRADE.

PUBLISHED EVERY FRIDAY BY

THE TRADE COMPANY.

INCORPORATED.

E. S. JUDGE, - - - - - - President and Managing Editor.
A. F. JUDGE, - - - - - - Secty.-Treas., Asst. Editor.

304-5 Maryland Savings Bank Building, Baltimore, Md.

THE TRADE is the *only* paper published exclusively in the interest of the *Canned Goods Packers* of the United States and Canada. Established in 1878.

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Payable in advance on receipt of bill.

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Notices of *Hands Wanted* or *Situations Wanted* will be inserted free for paid annual subscribers; other parties will be charged $2.00 per inch per insertion, $5.00 per month.

Packers are invited and requested to use the columns of THE TRADE for inquiries and discussions on all matters among themselves pertaining to their business.

Business communications from all sections are desired, but anonymous letters will be ignored. E. S. JUDGE, Managing Editor.

Entered at the Postoffice, Baltimore, Md., as second-class mail matter.

BALTIMORE, FRIDAY, APRIL 24, 1908.

EDITORIAL JOTTINGS.

A little more backbone on the part of some canners would help the market condition in their lines.

It is growing more apparent each week that holders are losing faith in their goods and rushing them onto an unwilling market. We will grant it takes pretty good nerve to hold on during a falling market; but in view of the successful raid the bears are making, this is the only way of saving what you have now.

There is a quiet determination on the part of jobbers not to buy, which is also true of the retailers, and explains the condition of the jobbers. It is also true the sales of futures last year were enormous, to say nothing of the sales of spots, and the holders of these goods want to move them before buying others.

But this does not say the few goods on hand will not be needed by the market, especially in the staple lines, before any new goods can be packed. We believe they will be; and if they are wanted, the orices are likely to be better than at present. Don't rush your goods onto the market; for, as has often been said, you cannot force the market, except against yourself.

Increasing demand is already being felt; the coal strike has been ended and the men have gone to work to the number of 200,000; many mills are opening up and every way you look at industrial conditions there are brighter prospects for canned goods consumption. Slowly, it is true, but nevertheless surely, business is picking up, and the way to help prices up in your market is not to force them down.

For the past few months we have been preaching conservatism during the coming season, and while we do not wish to repeat it here, we do want to call it to mind again. A cut in the total amount of the pack during this coming season must be made, and if careful attention to improved quality be added to this, better results will be the reward.

Speaking of the small advance sales on canned goods ("futures,") a writer in "Eli Grocer," of St. Louis, Mo., and apparently an extensive buyer of Chicago, has this to say:

"The small advance sales of canned goods for delivery when packed, which are being so generally complained of, are not so bad as have been represented. In talking to a big buyer today, he said: 'I do not regard the situation as to the sale of future canned goods at all discouraging. My sa'es are far behind those of last year to date, but they should be, as I did not begin to sell futures until sixty days after I began last year. If I should subtract my sales for the first sixty selling days last year, I would not be far behind. I began selling futures late this year because of the panic and condition of financial alarm and demoralization which was prevailing. I find since I began to work on futures that there is a better disposition to buy than I supposed there would be, and, singular to state, those who have placed their orders this year have bought larger quantities than last year. I have compared their purchases of last year with their contracts for 1908 and find that the latter run heavier, more cases average to the order than for 1907. Of course, so much time having been lost, it will be hard to catch up, but I feel much better satisfied with the outlook than I did two weeks ago. Retail grocers have been acting conservatively and consistently. They would not contract for supplies of canned goods until they had definitely ascertained that they would need them and until their stocks on hand had been well reduced. Anyhow, the small advance sales of canned goods will have the effect to sidetrack the little irresponsible canned goods packer, who, if he could not sell in advance, could not pack, and that will be a good achievement.

"It will be as beneficial to the canned goods industry as the panic has been to this country, as it will send a whole lot of the riffraff among canned goods packers back to their ploughshares, blacksmith shops, carpenter benches and country stores, just as the tide of emigration has turned because of the hard-times scare, and outgoing vessels are taking more of the undesirables back to Europe than are coming the other way. It is an ill wind that blows nobody good."

We give this simply as another evidence of why canners should not push their goods upon the market at this time; and shows a feature of the absence of sales of futures that is not unthought of by the oldest canners in the business. This feature will possibly cut down the total amount of the pack, but not to the extent that some would seem to figure. It is not enough to warrant the canners who do run in putting up a full pack. It will not excuse any one from the necessity of reducing his pack.

If the buyer, quoted above, is correct in his assumption, it will tend to reduce the amount of poor, "experience" goods put on the market during the coming season, and in this way will play a larger part in fulfilling the second part of our advice —that of improving the quality. Stick to this feature, and you will not be sorry for your action in the fall of 1908.

THE CHICAGO MARKET.

SPECIAL CORRESPONDENCE TO "THE TRADE"

CHICAGO, April 23, 1908.

Improved Trade.—An improvement in the demand for canned goods was quite noticeable this week and the brokers were shopping industriously to fill out-of-town orders. Buying has resumed to some extent with local jobbers and the brokers report a good, strong demand for corn and tomatoes.

Futures Selling Better.—Jobbers report that retailers are buying futures more freely. There is a rumor in circulation to the effect that the canned goods packers are going to heavily cut the acreage on tomatoes this season. A broker, who certainly ought to know the sentiment of Western packers, said to me today "The packers are not selling any futures and jobbers are not buying future canned goods. There is an impression abroad among the packers that there is an understanding or agreement between the jobbers based upon the turning down of the contract question at the Cincinnati convention, or at least, beginning with that event, to buy no future canned goods this year. The packers who talk to me, and they do

so every day nearly from different parts of the country, that if jobbers will not buy, they will not pack, as they do not propose to pack without a profit or at an unprofitable price, and that they will either cut down their acreage or shut down their plants until they can be operated on a safe basis; and until buyers conclude that they are willing and even anxious to buy canned goods and pay a price for them that will be profitable to the canners.

The Jobbers' Attitude.—The jobber is declining to buy future canned goods for several reasons. One is, that he is selling but few futures to retailers and that salesmen are averse to persuading their retail customers to pile up more contracts for canned goods on top of stocks which, in many instances, seem ample to carry them through next season.

Then the jobbers claim that canned goods packers have been "jockeying them" and that brokers have been helping them to do so, by starting and circulating all kinds of groundless reports about crop conditions to induce heavy buying, which reports were unwarranted by the facts and altogether unfair. They also claim that there is a great overproduction going on of everything in canned goods and that it is increasing much faster than the demand for canned foods. They claim that there is an enormous proportion of incompetency and reckless disregard for regularity of quality now existing among packers; and that their preparation of the goods is careless, their processing unreliable and their cases and general lack of care and style of putting goods on the market are intolerable.

They claim that this is shown by the tumble-down cases and crates now in use, by the rusty and dirty cans that are shipped, by the cheap and ugly labels that are used and the irregularity of quality put in the cans.

This they especially charge to the numerous small packers, running what is known as promoters plants. They do not charge these faults against Maine, Maryland, Delaware, New Jersey, New York or Pacific Coast packers, or against the reliable and responsible packers of the Middle West, but they do claim that there are hundreds of incompetent packers in Ohio, Indiana, Illinois, Michigan, Wisconsin, Virginia, Tennessee, Kentucky, Georgia, Missouri, Iowa and several other States who are a burden upon the progress of the canned goods industry because of their incompetency and lack of pride in their products. They hold that these canneries should be discouraged and suppressed until, at least, they show some regard for the presentability and style of their goods, as well as to more regular quality.

They also claim, in some instances, to be stocked up with goods to an extent that they will not need any for months to come, and that spot sales of canned goods are exceedingly small.

The Retailers' Attitude.—The retailer seems to occupy the most consistent attitude of all. He merely backs up to the *Panic*, rubs his back on it and looks wise. He says: "Nay, nay; "I remember the time not long since when the bank made me bring down my bills and show them that I must positively have money to pay before they would let me have my own money. When they refused to give me a dollar to pay for my goods coming in, though they had my monney on deposit. I never have become satisfied that there isn't something radically wrong in this whole money situation, and I am going to paddle right close up to the shore until the tide comes in again strong. I find that a whole lot of my customers are hard up and many out of employment, and I won't take any unnecessary chances. I am going to buy goods whenever I need them, but only what I need and in a small way. I notice that nearly everything in canned goods is as low in price or lower than when I boght last fall, and I don't think this is much of a year to make money carrying stocks.

"I find that great doubt and perplexity exists among my customers as to future conditions and that there is a general effort to economize and reduce expenses. Being right up against the people, I know and see the trend of sentiment and being wise to the weather, I have close-reefed my canvas and am keeping near to the mouth of the harbor until the skies clear."

Heavy Buying.—It is reported on the street that there is in progress on the part of one of our big wholesale grocery houses some heavy buying and that said house is picking up all of the fat bargains they can find in canned goods. A broker told me today that the house referred to was taking all bargains in all lines of canned goods in all sized lots or quantities. This, if it be true, and I have no reason to doubt it, is good news and other houses will doubtless follow suit at once. The condition of rotten demoralization that has prevailed in the canned goods line for some time past will be relieved just as soon as it is shown that any one has confidence and is willing to buy at all.

Market Prices.—I cannot note any changes of prices from last week. The buying referred to in the foregoing paragraph only began yesterday and the effect is not yet visible. Its influence will probably not show in the market prices before next week

Lobster Prices Unsatisfactory.—The price of lobster of 1908 pack, as announced by Burnham & Morrill Co., of Portland, Me., is displeasing to wholesale and retail trade alike and is as follows:

Burnham & Morrill Co.'s Lobster,	No. ½ Flat	.....	$2.30
" " "	No. ¼ "	.....	2.85
" " "	No. ¼ Tall	.....	2.85

Simple, Dependable and Efficient

ARE THE 1908 BURT LABELERS AND WRAPPER.

They put out goods in half the time required by hand and the work is so securely and neatly done that your goods are bound to attract attention.

You won't put up with 'hand work' after investigating the advantages of using BURT Machines.

Shall we send particulars?

BURT MACHINE COMPANY, - Baltimore.

"	"	"	No. 1 Tall	4.30
"	"	"	No. 1 Flat	4.45
"	"	"	No. 2 Tall	5.75

These prices show an advance over last year of about 15 to 17%. No especial reason is given for the advance. Like the country hotel-keeper who charged $5 a day and was asked why, they probably need the money.

WRANGLER.

A Can-Marking Machine.

Ever since the enactment of the Pure Food Laws, canned goods packers have been seeking a satisfactory method of identifying their cans.

In the little machine offered by the Perfect Automatic Can Stamper Company—a name much larger than the machine—there will be found this means. It works in connection with the capper and at any speed desired.

The canner can choose any identifying marks he wishes, set them in the stamp and the machine will put those marks on every can as it passes.

A glance at the machine in their advertisement elsewhere will show the whole operation, so simple is it. As many different brands, marks, numbers, etc., may be employed as is desired; and the change can be made in a few minutes. The machine is the invention of an experienced processor, who devised it to meet the requirements of simplicity and adaptability, and it is, therefore, the answer to the question that has bothered all. Write for prices and particulars.

FOR SALE.

35 H.-P. H. T. BOILER, two Sets Grates; Water Column, Gauge Cocks, complete with front; used one year; will sell at a bargain; 15 H.-P. THROTTLING ENGINE, ready for work, without expense for repairs; very low price to sell quick. Address WINDHOLZ CO., Box 204, Syracuse, N. Y. 4-24-08-tf

WANTED—A Processor; fruits and vegetables. CRESCENT CANNING Co., Crescent, Okla.

Error Insurance.—Have A copy of a Complete Course in Canning always at hand. **Price $5.00.**

A Popular Label Salesman.

The subject of our sketch—Harry M. Kronau, is so well known to the entire Canning industry, we hesitate to introduce him. But as there may be a few new men in the business not familar with him, we state for their benefit: Mr. Kronau is the traveling representive of the Simpson-Doeller Co. of Baltimore, makers of canned goods packers' labels, and one of the most popular men on the road in his line.

Every convention finds him busy with his many friends, for his pleasant smile, and hearty good humor hold his customers close to him. He is an untiring worker and has the strength of his own convictions—he believes in printers' ink. What he does not know about Canners' labels is not worth seeking; so that our readers can understand his success, when they consider the man, his experience and knowledge and the merits of the house he represents.

A Reputation Itself.

NEVERSLIP SOLDER THE PRODUCT. THE GOODS . . .

A PURE FOOD FOR ALL CAPPING MACHINES.—DON'T LAUGH, ASK YOUR NEIGHBOR.—THANKS TO ALL CONSUMERS FOR THEIR CONTINUED USE SINCE IT WAS BORN—1902. : : : :

NEVERSLIP. OUR LOWEST STANDARD

Better than the Best of all Products We Ever Made. "What we have done with Neverslip Wire Solder" in the Past, is our Lowest Standard FOR WHAT WE EXPECT TO DO, AND : : : : : :

WHAT MAY BE EXPECTED OF NEVERSLIP IN THE FUTURE.

KEEP YOUR EYE ON IT

IF IT'S SOLDER YOU WANT, AND IT CAN BE MADE, WE MAKE IT. JUST THINK, WE MAKE TRIANGLE, DROP AND STICK SOLDER, 30 POUNDS A MINUTE—THAT'S GOING SOME. : :

E. M. LANG &.
16 & 18 EXCHANGE PLACE,
NEW YORK CITY, N. Y.

OR

E. M. LANG &.
FACTORY
PORTLAND, - MAINE

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

All to Gain and Nothing to Lose.

As a business proposition, it would seem hard to beat that made by the C. M. Kemp Mfg. Co., Baltimore, in their advertisement in this issue. Briefly, they offer to install their Twentieth Century Gas Making Machine in any plant and allow it to be run for thirty days, and if it does not make good the claims they make for it, it will be removed without cost to you. This certainly shows an evidence of good faith on their part, and cosidering the claims they make, we wonder if the Company is not overrun with requests for machines.

The item of gas with the canned goods packer is an important one, and the fact that the Kemp Company has installed as many as five machines in one large canmaking plant in Baltimore, despite the fact that that plant had used city gas at 85c. per 1,000 feet, is strong indorsement. They have numerous machines in other canmaking and canning plants, and are each year increasing the number in service.

To the users of 86 degree gasoline they offer to effect a saving of 50%. They guarantee that the Kemp Apparatus will produce 1,000 feet of gas or its equivalent from 5 gallons of stove grade gasoline, while 6 gallons of the 86 degree gasoline are required to render the same service. The stove grade gasoline ordinarily costs 10½c. per gallon, whereas the 86 degree gasoline costs usually 22c. per gallon.

It is a one-pipe system fire, is controlled by but one valve, and the heat can be adjusted to a nicety. The system is indorsed by the insurance people, being placed in Class A of risks, requires no outbuilding, and because of the quality of the gas, it can be applied to the steels without dirtying them and without heating the entire capper; thus resulting in an actual saving of gas.

If you are interested in cheap light and heat, write them, get their generous offer and see for yourself.

Boneless-Fish Industry.

Preparing and Marketing the Nova Scotian Product.

Vice-Consul George B. Stephenson, of Yarmouth, furnishes the following information concerning the boneless-fish industry of that district:

While this industry is only a small part of the great fisheries of Nova Scotia, it is of no little importance and interest to the United States, where the greater part of the cured product finds consumption.

The fact that it is possible to work at some stage of the catching or curing the year round is the reason why so many of the ordinary fishermen engage therein. Another advantage they find is the ready returns for their work. A fisherman can get together a small lot of fish put up in this manner, bring it to Yarmouth on Wednesday, ship it to Boston, and have his check for it on Saturday. Not only does this locality prepare fish in this way, but trains and boats from both coasts bring large consignments, which are transshipped here each boat day. The ready and quick market in the United States, principally Boston, makes this end of the province produce more than farther North, where transportation facilities are not so good.

The catch, which is all made during the summer months, is rough dressed and put in brine. When the weather becomes such that fishing is no longer possible, the fish are taken out of the brine, thoroughly dressed, cleared of all bones, and put on the drying frames in the sun to dry. If the weather is favorable, it only takes two days to dry the fish; if not, it sometimes takes a week. After drying, the fish are returned to the sheds and given a coat of salt. They are then ready to pack. Thirty pounds are generally put in one box.

Two kinds of fish are generally used, cod and haddock. Formerly everything was sold for cod, though why, no one seems to know, as haddock is the better fish of the two.

Few, if any, fail to take out a special invoice for their shipments, these being almost invariably for lots valued at less than $100. The reason they are shipped in such small lots is that the fisherman deals directly with commission merchants in the United States, there being no buyers on this side for this class of fish.

From January 1 to March 1, 1908, there were 157 special invoices certified at this office for 2,337 boxes of boneless cod and haddock. These fish cleared the fishermen $5,614, an average of about 8 cents a pound.

Canned Fish.

Under light stocks here prices of canned sardines continue strong, but trade has been confined to small lots. There has been a better inquiry for carloads and some business was booked. Indications point to a long delay in the opening of factories here, owing to the scarcity of fish and unfavor-

The Metallic Decorating Co.

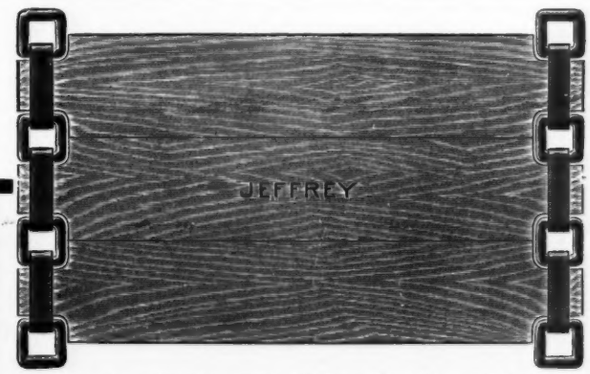
...TIN PLATE DECORATING...
IN ALL IT'S BRANCHES

GOLD LACQUERING AND PRINTING
OF PLATES TO STAND PROCESSING
A SPECIALTY. . . . . .

AMPLE FACILITIES TO EXECUTE ORDERS QUICKLY

194 CHAMBERS STREET
NEW YORK, - - - N. Y.

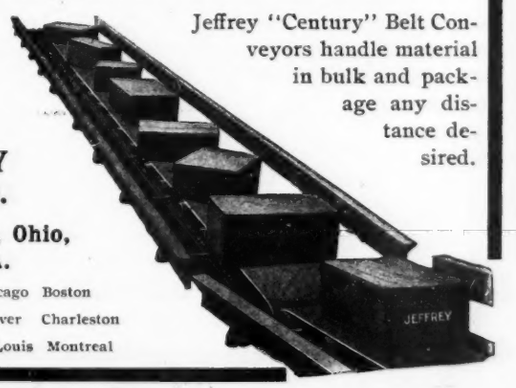
WORKS WITH R. R. SIDETRACK:
BROOKLYN, - - - N. Y.



Wooden Flights with Jeffrey Steel Link Chain.

JEFFREY
CONVEYORS AND ELEVATORS
For CANNING AND PACKING FACTORIES

Jeffrey "Century" Belt Conveyors handle material in bulk and package any distance desired.



THE JEFFREY MFG. CO.
Columbus, Ohio, U. S. A.
New York Chicago Boston
Pittsburg Denver Charleston
Knoxville St. Louis Montreal

able weather, as well as to the conditions affecting the fish weirs and traps. In imported oil sardines business is still held in check to a great extent by scant spot supplies and prices are being firmly maintained.

LOBSTER

The market here has been quiet and business for the week has been very light, but prices rest on a firm basis. According to reports, lobster packers have fared well on contracts for 1908; ½-lb. flats at $2.20 f. o. b., but 1-lb. flats at $4.25 f. o. b. are slow sellers thus far. Spot lots are quoted at $2.65 to $2.75 for picnic talls and $4.50 to $5.00 for 1-lb. flats.—*The Fishing Gazette.*

Ice Made While You Wait.

There was recently on view at an exhibition in Germany a new type of refrigerator, the feature of which is its simplicity and inexpensiveness, a sovereign or so completely covering the whole outlay. The appliance, says Chambers' Journal, comprises a double-walled tin vessel with an annular space all around about an inch wide, and completely surrounding the inner chamber. Carbonic acid gas is slowly admitted into this annular space at the bottom, and this, filling the whole of the space, finally issues into the chamber itself through a cross-armed tube at the top, quickly and completely freezing any article stored within. In fact, so efficient is the apparatus, that water is frozen in less than a minute.

For Sale.—Bargains.

2—Sprague Corn Cutters, one right and one left hand, latter never used, each.....$100.00
15—Merrell-Soule Process Kettles, may be used with either steam or hot water, each... ..... 35.00
2—Inclined Lever Ferracute Foot Presses, No. 222, each..... 30.00

IN GOOD CONDITION AND A BARGAIN.

4-17-tf Address, **SALE,** Care of THE TRADE.

WANTED.

I am in the market for Boilers, Engines, Pumps, Tomato Pulping Machines, Copper Steam Jacket Kettles, Copper Coils, Pulp Tubs, Water Tanks, Capping Machines, Filling Machines, Sanitary Sealing Machines and all other machinery, fixtures and supplies necessary to equip a tomato canning plant, capable of handling the product of five hundred acres of tomatoes. J. ED. GUENTHER, Owensboro, Ky.

WANTED.

Competent Man as working overseer to grow one hundred acres tomatoes this season. Must understand all details and be able to get results from laborers. Address "OVERSEER," care The Trade.

FOR SALE.

Baker Grasshopper Tomato Scalder, $150.00. Conant Corn-Cooker Filler with attachments, $150.00. Sprague Corn Cutter 1888, and Morral Cutter, each $50.00. Moore & Bristol Tomato Filler, $35.00.

All have been in use from one to two months, good as new.

3-20-1m Address, "BENN TOWNLEY," Waterloo, N. Y.

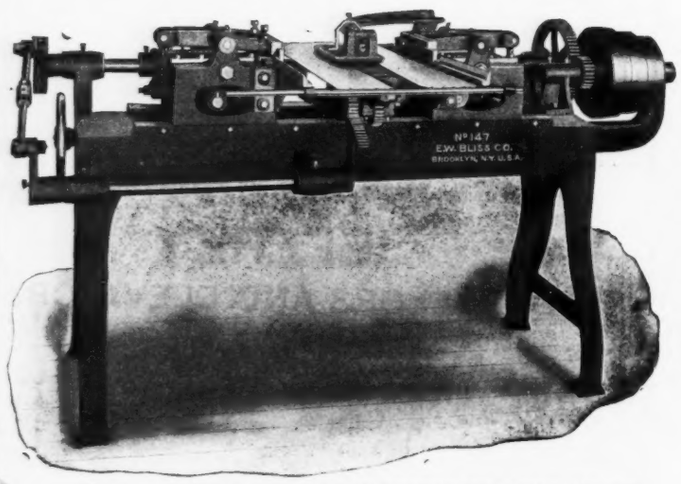
FOR SALE.

1—Baldauf Can Filler.
1—Monitor Can Filler.

2-28-2m MERRELL-SOULE CO., Syracuse, N. Y.

WANTED.

Situation, as Superintendent or Processor by a practical canner of sixteen years' experience with ideas and methods that are original; pack a full line of fruits or vegetables, tin or glass, standard and fancy; also, preserves, jams, jellies, etc., baked beans, hominy and kraut; also, catsup and other sauces; understand operating machinery and handling help. R. J. GIBBINS, Ludington, Mich.



"BLISS" AUTOMATIC DOUBLE EDGING MACHINE, No. 147

"BLISS"

"PRESSES FOR EVERY PURPOSE"

Can Machinery including Automatic Can body-forming Machines, Automatic flangers, Automatic double seamers, Automatic crimpers, Automatic top and bottom presses, Gang slitters, Paste applying machines, etc., are particularly adapted for rapid and economical production of sanitary cans and tin packages of all descriptions.

We build presses and shears of every kind, if we haven't one suited to your requirements, we are prepared to design and build to meet any and all conditions.

CORRESPONDENCE SOLICITED.

E. W. BLISS COMPANY,

25 ADAMS ST., BROOKLYN, N. Y. *Owners of The Stiles & Parker Press Co.*

CONSUMERS' CAN CO.

33 S. Gay Street, Baltimore, Md.

PACKERS' CANS

Best Quality Lock-Seam Cans.

We will enter your order for your season's requirements and deliver as wanted in carload lots or over from April 15th to October 1st, with freight equalized for you to same rates as from the nearest can factory. At following figures:

No. 2 CANS,	**Either**	**1⅜**	**or 1½ OPENING**	**AT $13.25**
No. 2 CANS,	**"**	**2 1/16**	**"**	**AT 13.75**
No. 3 CANS,	**"**	**2 1/16**	**"**	**AT 17.75**
No. 3 CANS,	**"**	**2 1/16**	**"**	**AT 18.25**

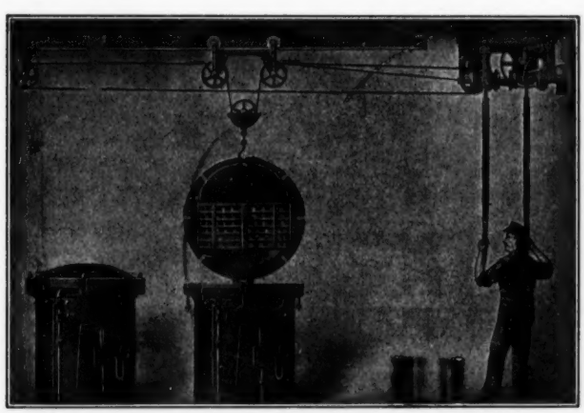
SIGHT DRAFT AGAINST BILL LADING.

Will Furnish Samples and Any Desired Information on Application.

These Prices Won't Last Long. *Order Quick.*

BETHLEHEM

BEST HOIST EVER BUILT.



Friction Clutches Throughout.
Sure Limit Stops. Greatest Daily Capacity.
MOST DURABLE.
No Hard Work For Operator.

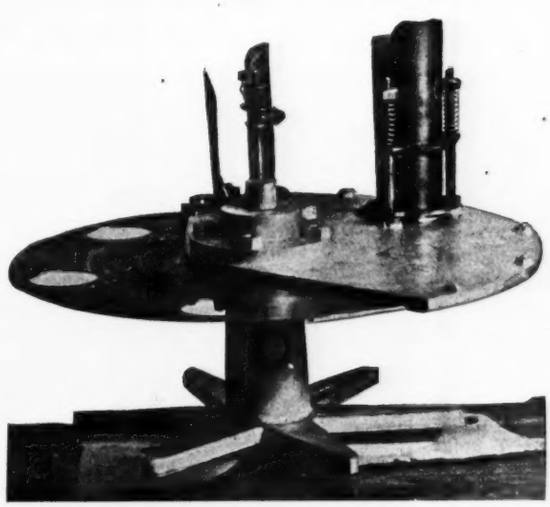
MANUFACTURED BY

BETHLEHEM FOUNDRY AND MACHINE COMPANY

SOUTH BETHLEHEM, PA.

We are Specialists in Hoisting Machinery.

LITTLE GEM CAP PLACER



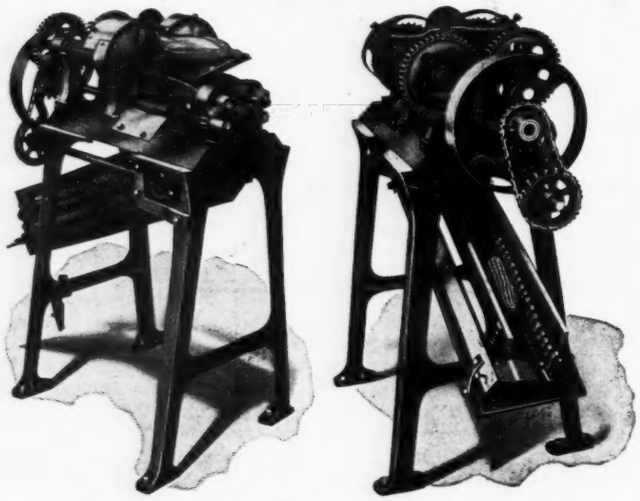
Never misses placing a cap, and never makes doubles. Feeds solder hemmed caps to any size cans. Will work with any continuous capper. Simple—easily operated, nothing to get out of order. Cheap in price. . . . . .

MANUFACTURED BY

COOPER & OWENS,

LEBANON, - OHIO.

THE GORMLEY PATENT GREEN CORN HUSKER



We take pleasure in calling your attention to the Gormley Patent Green Corn Husker. It is a winner, and a necessity to any Corn Packing Factory. Simple in construction, substantially built, not liable to get out of order. Will husk and silk over one ton of green corn an hour, and clean enough to go direct to corn-cutting machines.

This machine is fully covered by United States Letters Patent. Price and terms on application.

MANUFACTURED and SOLD BY

WINTERS & PROPHET,

MOUNT MORRIS, N. Y.

Gang Slitting Machine,

Hand Feed.

The IMPROVED GANG SLITTING MACHINE we illustrate below is designed for the manufacturers of Cans and other articles made of light Sheet Metal, Paper or Card Board, requiring uniform rectangular blanks. It will cut sheets 30 inches in width, and as many cutters may be used on the shaft as the space will permit.

Made in Two Styles—Hand or Treadle Feed.

THE JOHN R. MITCHELL COMPANY

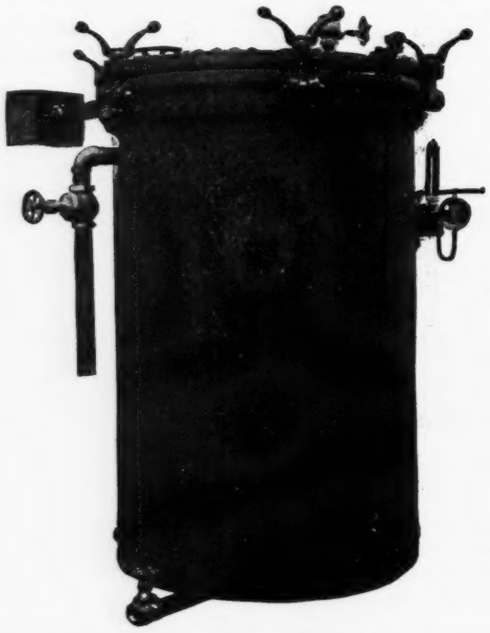
Canning and Canmaking Machinery,

Foot of Washington St., *Baltimore, Md., U. S. A.*

GEO. W. ZASTROW,

MECHANICAL ENGINEER,

1404 to 1410 Thames St., BALTIMORE, MD.



IMPROVED STEEL PROCESS KETTLE.

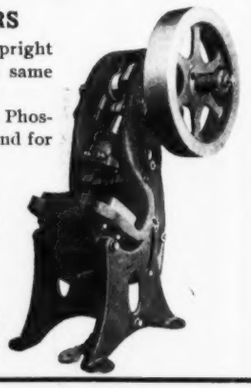
Manufactured to hold 800, 1,000 and 1,200 2-lb. cans. Conceded to be the best; hundreds in use. Double thermometer pocket riveted to each kettle. Constructed so as to use either water, dry steam, or open bath process.

"FERRACUTE"

PRESSES FOR CAN MAKERS

The press shown can be used either upright or inclined, the front of bed having the same height in either position.

Stroke, 2 inches; Adjustment, 3 inches; Phosphor Bronze Bushing in Fly-wheel. Send for photographs and full information.



Dies, Square-Shears, Body-Formers and Seamers, Solder-Molds and Gutters, Gas Firepots and all other Can Makers Tools.

FERRACUTE MACHINE CO.
BRIDGETON, - NEW JERSEY.

THE PURE FOOD LAW
(Food & Drugs Act, June 30, 1906.)
PURE FOOD REGULATIONS
AND
PURE FOOD STANDARDS
NOW READY.
THE TRADE
Baltimore. - - Marvland.

FOR SALE CHEAP.

One STEAM POWER CRANE.
One DOUBLE CYLINDER LINK MOTION HOISTING ENGINE, 8 Horse-Power.
4-3-08-1m LOUIS GREBB, Baltimore, Md.

FOR SALE.

One STAR CAPPER, complete.
One MOORE & BRISTOL FILLER.
One M. & S. ROTARY CORN SILKER.
Two SPRAGUE CORN CUTTERS.
One SPRAGUE CONTINUOUS EXHAUSTER.
ACME PRESERVE CO., Adrian, Mich. 4-3-08-1m

FOR SALE.

1 35-HORSE-POWER UPRIGHT BOILER.
STEVENSON & CO.
601-7 S. Caroline St., Baltimore, Md.

FOR SALE.

Several hundred bushels each of the following varieties of Seed Corn: Country Gentleman, Early Evergreen and Acme Evergreen; high germination. For prices and samples, address BLOOMINGTON CANNING CO., Bloomington, Ill. tf

FOR SALE.

About four hundred bushels Fancy Country Gentlemen Seed Corn for sale. High germination. Will make interesting price.
2-28-tf Address, C. J. OFF, Peoria, Ill.

AT THE THEATRES.—WEEK OF APRIL 27, '08.

FORD'S.
LONESOME TOWN.
Matinees Monday, Wednesday and Saturday.

AUDITORIUM.
OPERA SEASON.
Matinees Monday, Tuesday, Friday and Saturday.

GAYETY.
THE BACHELOR CLUB.
Matinees Daily.

MARYLAND.
"KEITH'S VAUDEVILLE."
Matinee Daily.

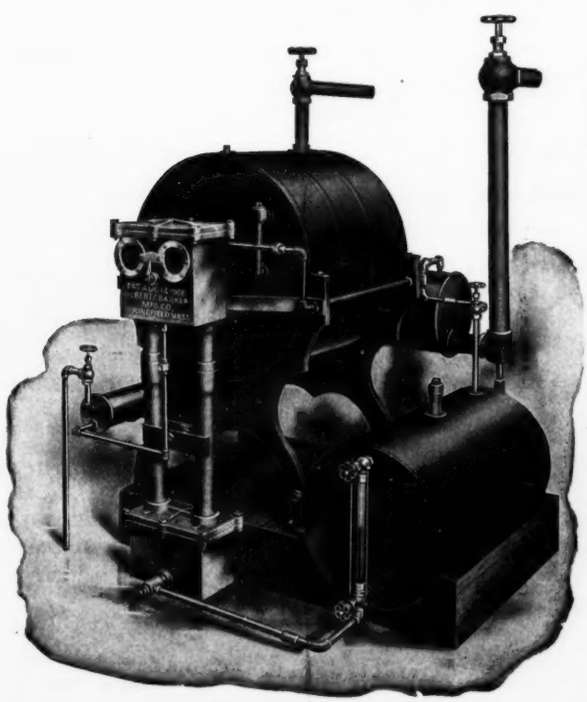
HOLLIDAY ST.
ACTUAL TALKING PICTURES."
Matinees Monday, Wednesday and Saturday.

BLANEY'S.
LIBERTY MOVING PICTURES.
Matinees Monday, Wednesday, Friday and Saturday.

NEW MONUMENTAL.
THE BRIGADIERS.
Matinee Daily.

SPRINGFIELD VAPORIZING FUEL GAS MACHINE,

SOMETHING NEW AND INTERESTING TO PACKERS. GAS AT ONE-HALF COST OF YOUR PRESENT SYSTEM.



This Machine is designed to produce fuel gas from crude distillates or common stove gasoline which can be had from tank wagon and corner grocery stores, 5 gallons of which is equal in heat units to 6 gallons of the high grade used in the old underground systems. The difference in the prices of these two grades of gasoline is exactly the saving effected, saying nothing about the trouble, annoyance and loss by evaporation of obtaining the higher grades for your present systems.

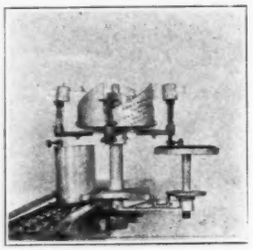
This Machine produces any mixture of gas and air required and will retain the same constantly until the last drop of gasoline is gone regardless of variable consumption or atmospheric changes.

These mixtures are determined by adjusting the little pointer between the spectacles on front of machine and can be adjusted to use from 1 to 6 gallons of gasoline to every 1,000 feet of air. The best results are obtained from 2 gallons of gasoline to the 1,000 feet of air which produces a fuel gas of intense heat, and when using Welsbach mantels produces an illumination almost equal to an electric arc light. Let us know the amount of gasoline you are now using in your present system per day, and we will be glad to make a price for machines of equal capacity which are guaranteed to give you better results.

GEO. E. LOCKWOOD CO.,

308 Chestnut Street, - - PHILADELPHIA.

THE PEREECT AUTOMATIC CAN STAMPER
1908 MODEL



Adjustable to various sizes of cans.
Brand quickly and inexpensively changed.
Thoroughly tried-out season of 1907.

IN USE BY THE FOLLOWING NEW YORK STATE PACKERS:

Burt-Olney Canning Co., Fort Stanwix Canning Co., Tanner Bros., Waterloo Canning Co., Springville Canning Co., Batavia Preserving Co., Le Roy Canning Co., and others.

Perfect Automatic Can Stamper Co. Le Roy, N. Y.

Patents and Trade Marks
Food and Drugs Act Opinions.
JOSEPH M. BOWYER
Attorney-at-Law and Solicitor of Patents

1110 F STREET, N. W. TELEPHONE MAIN 2587

WASHINGTON, D. C.

THE OLD DOMINION CAN CO.
TROUTVILLE, VA.

Manufacturers of Fruit and Vegetable Cans.

NO BETTER CANS MADE.

Our location gives us advantageous freight rates to most points.

Hogg & Lytle, Limited

GROWERS OF

PEAS AND BEANS.

HEAD OFFICE:

PORT HOPE, Canada.

BRANCHES AT:

PICTON, Canada & PORT HURON, Michigan

S. D. Woodruff & Sons

SEED GROWERS

Originators of Country Gentleman Sweet Corn.

Specialties:

Peas Beans Sweet Corn Beet Spinach
Tomato and all Canners Seeds Spot or Futures

Seed Farms, Orange, Conn.

New York City Store, 82 Dey Street.

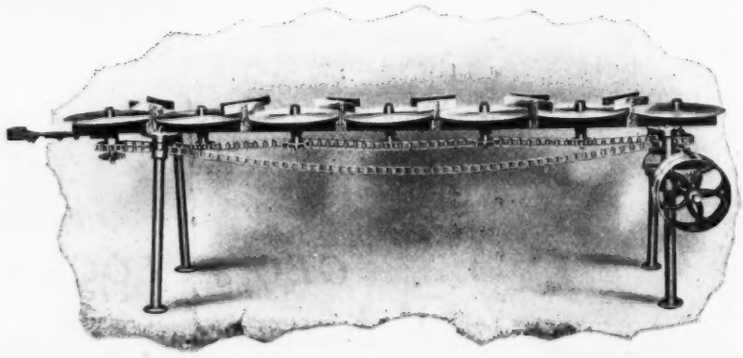
CLIMAX CAN CONVEYOR

FLEXIBLE SYSTEM

Convey filled or empty cans ANYWHERE about your factory

Can be moved while running

By slight addition you can make it serve double purpose of conveyor and EXHAUSTER



All steel enameled GUARANTEED.

Climax Machinery Company

Indianapolis, Indiana

We also make Pulp Filters, Cap Placers, Weighers, Elevators, Etc.

Canners' Ready Reminder

Of Machinery and Supplies

and Those who Sell Them

AIR PUMPS.

Clark Novelty Co., Rocheater
Max Ams Machine Co., New York City.
J. S. Hull Mfg. Co., Baltimore.
Sprague Mfg. Co., Chicago.

APPLE FILLERS.

See String Bean Fillers.

AUTOMATIC CANMAKING MACHINERY.

Ayars Machine Co., Salem, N. I.
E. W. Bliss Co., Brooklyn, N. Y.
Slasyman & Co., Baltimore.
Stevenson & Co., Baltimore.
Stiles-Morse Co., Chicago, Ill.

AUTOMATIC CANNING SYSTEMS.

Judge Machine Co. Baltimore.
Sprague Canning Machinery Co., Chicago.

Bargains.

Machinery, Care of The Trade.

BELTING.

eff rey Mfg. Co., Columbus, O.
Burt Machine Co., Baltimore.

BOOKS.

A Complete Course in Canning and others, The Trade.
Solder, A. Schultz & Co., Baltimore.

BOTTLE CAPPING, CORKING, FILLING MACHINES.

Max Ams Machine Co., New York City.
Sprague Canning Machinery Co., Chicago.

BOXES AND BOX SHOOKS.

Canton Box Co., Baltimore.
Holley-Matthews Mf'g Co. Sikeston, Mo.

BOXING MACHINES.

Burt Machine Co., Baltimore.
Fred. H. Knapp Co., Chicago.

BROKERS.

Baker & Morgan, Aberdeen, Md.

CANS.

American Can Co., New York, Baltimore, Chicago, San Francisco.
Continental Can Co., Syracuse, N. Y., Chicago.
Sanitary Can Co., Fairport, N. Y.
Wheeling Can Co., Wheeling, W. Va.
Southern Can Co. Baltimore.
Old Dominion Can Co., Troutsville, Va.
Consumers' Can Co. Baltimore.

CAN MAKING MACHINERY.
(Crimpers, Testers, Seamers, etc.)

Ayars Machine Co., Salem, N. J.
Max Ams Machine Co., New York.
E. W. Bliss Co., Brooklyn, N. Y.
John R. Mitchell Co., Baltimore.
Ferracute Machine Co., Bridgeton, N. J.
Slaysman & Co., Baltimore.
Stevenson & Co., Baltimore.
L. & J. A. Steward, Rutland, Vt.
Stiles-Morse Co., Chicago, Ill.

CANNERS' SUPPLIES.

Ayars Machine Co., Salem, N. J.
Judge Machine Co., Baltimore.
Geo. E. Lockwood, Philadelphia.
Sinclair Scott Co., Baltimore.
E. F. Kirwan & Co., Baltimore.
Clark Novelty Co., Rochester.
Geo. F. Wescott Co. Buffalo, N. Y.
Sprague Canning Machinery Co., Chicago.
Henry R. Stickney, Portland.
Sinclair Scott Co., Baltimore
Sprague Canning Machinery Co Chicago
Henry R. Stickney, Portland, Me.

Can Marking Machines.

Geo. F. Wescott Co., Buffalo, N. Y.

CAN STRAIGHTENERS.

Sprague Canning Machinery Co., Chicago.

CAN STAMPER.

Perfect Automatic Can Stamper Co. Le Roy, N. Y.

CAPPING MACHINES, Power.

Ayars Machine Co., Salem, N. J.
Max Ams Machine Co., Mt. Vernon, N. Y.
L. & J. A. Steward, Rutland, Vt.
Sprague Canning Machinery Co., Chicago.

CAPPING MACHINES, Hand.

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
E. Renneburg & Sons, Baltimore.
Sprague Canning Machinery Co., Chicago.

CAP PLACING MACHINES.

Cooper & Owens, Lebanon, O.
E. M. Lang Co. Portland, Me.

CAPPING STEELS.

Clark Novelty Co., Rochester.
Geo. E. Lockwood, Philadelphia.
Max Ams Machine Co., Mt. Vernon, N. Y.
E. Renneburg & Sons, Baltimore.
Sinclair Scott Co., Baltimore.
Slaysman & Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Stevenson & Co., Baltimore.
H. R. Stickney, Portland.
Geo. W. Zastrow. Baltimore.

CATSUP MACHINES.

H. Cottingham, Baltimore.
S. Howes Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Climax Machine Co., Indianapolis.

CHEMICAL EXPERTS.

W. L. Hinchman, Baltimore.

CHLORIDE OF CALCIUM.

Sprague Canning Machinery Co., Chicago.

CLUTCH PULLEYS, ETC.

Sinclair Scott Co., Baltimore.

COATED CANS.

Sanitary Can Co., Fairport, N. Y.

CONDENSED MILK FILLERS.

Henry R. Stickney, Portland.

CONTINUOUS LINE.

Judge Machine Co., San Francisco.
Sprague Canning Machinery Co., Chicago.

CONVEYING AND ELEVATING MACHINERY.

Bethlehem Foundry & Mach. Co., S. Bethlehem, Pa.
C. S. Harris Co., Rome, N. Y.
Jeffrey Mfg. Co., Columbus.
Sprague Canning Machinery Co., Chicago.
Geo. F. Wescott Co, Buffalo.

COPPERS, Soldering.

See Canners' Supplies.

COPPER JACKETED KETTLES.

Geo. E. Lockwood, Baltimore
E. Renneburg & Sons, Baltimore
Sinclair Scott Co., Baltimore
Sprague Canning Machinery Co., Chicago
Geo. W. Zastrow, Baltimore

CORN COOKERS AND FILLERS.

Ayars Machine Co., Salem. N. J.
H. Cottingham, Baltimore.
Morral Bros., Morral, O.
Sprague Canning Machinery Co., Chicago.

CORN CUTTERS.

Morral Bros., Morral, O.
Sprague Canning Machinery Co., Chicago.

CORN HUSKERS.

Huntley Manufacturing Co. Silver Creek, N. Y.
Sprague Canning Mach. Co. Chicago.
Winters & Prophet, Mt. Morris, N. Y.

CORN MIXERS.

Sprague Canning Machinery Co., Chicago.

CORN SILKERS.

Sinclair Scott Co., Baltimore
Sprague Canning Machinery Co., Chicago.

CRANES.

Burt Machine Co., Baltimore.
H. Cottingham, Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

CRATES, Iron Process.

Morral Bros., Morral, O.
E. Renneburg & Sons, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

Decorated Tin.

Metallic Decorating Co. New York.

DIES, PRESSES AND TOOLS.

Ayars Machine Co., Salem, N. J
Max Ams Machine Co., Mt. Vernon, N. Y.
E. W. Bliss Co., Brooklyn, N. Y.
Jno. R. Mitchell Co., Baltimore.
Slaysman & Co., Baltimore
Stevenson & Co., Baltimore.
L. & J. A. Steward, Rutland, Vt.
Stiles-Morse Co., Chicago, Ill.
Ferracute Machine Co., Bridgeton, N. J.

ENGINES, BOILERS, FITTINGS, ETC.

E. Renneburg & Sons, Baltimore.
Slaysman & Co., Baltimore.

FACTORY TRUCKS.

Sprague Canning Machinery Co., Chicago.

FILLING MACHINES.

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y

FIRE POTS.

E. W. Bliss Co., Brooklyn, N. Y.
Clark Novelty Co., Rochester.
Ayars Machine Co., Salem, N. J.
J. S. Hull Mfg. Co., Baltimore.
E. Renneburg & Sons, Baltimore.
H. R. Stickney. Portland.

GAS AND GASOLINE ENGINES.

Slaysman & Co., Baltimore.

Gasoline.

Standard Oil Co., Nearest Tank Station.

GAS MACHINES.

C. M. Kemp Mfg. Co., Baltimore.
Geo. E. Lockwood Co. Philadelphia.

GRATES, Furnace.

See Canners' Supplies.

HOIST AND CARRYING MACHINES.

Bethlehem Foundry & Machine Co., South Bethlehem, Pa.
C. S. Harris Co., Rome, N. Y.
Jeffrey Mfg. Co., Columbus, O.
Sprague Canning Machinery Co., Chicago.

Insurance.

Canners' Insurance, Chicago.

JACKET KETTLES, Steam.

Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

KEROSENE OIL SYSTEMS.

Clark Novelty Co., Rochester.
J. S. Hull Mfg. Co., Baltimore.

KETTLES, Process.

Edw. Renneburg & Son, Baltimore.
H. Cottingham, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

LABELING MACHINES.

Burt Machine Co., Baltimore.
Fred H. Knapp Co., Chicago.
Morral Bros., Morral, O.

LACQUER.

Burt Machine Co., Baltimore.
John G. Maiers' Sons, Baltimore.

LACQUERING MACHINES.

Burt Machine Co., Baltimore.

LINK BELTING.

Jeffrey Mfg. Co., Columbus.

LOCKERS, CANS.

E. W. Bliss Co., Brooklyn, N. Y.
Slaysman & Co., Baltimore.
Stevenson & Co., Baltimore.
Stiles-Morse Co., Chicago, Ill.

METALS.

E. M. Lang Co., Porltand.
A. Schultz & Co., Baltimore.

Metal Bottle Caps.

Bernardin Bottle Cap Co., Evansville, Ind.

METALS, Perforated.

Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

MIXERS, Corn, Mincemeat, etc.

H. Cottingham, Baltimore.
Sprague Canning Machinery Co., Chicago.

OYSTER CARS

Edw. Renneburg & Son, Baltimore.
Geo. W. Zastrow, Baltimore.

OYSTER MEASURERS.

Edw. Renneburg & Son, Baltimore.
Geo. W. Zastrow, Baltimore.

OYSTER STEAM BOXES.

Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

OVERHEAD TRACKING.

Bethlehem Foundry & Machine Co., South Bethlehem, Pa.
Sprague Canning Machinery Co., Chicago.

PACKING, Asbestos.

See Canners' Supplies.

PAILS, TUBS, BOWLS AND PANS.

See Canners' Supplies.

PARING KNIVES.

See Canners' Supplies.

PARING MACHINES, Apple, Etc.

Sinclair Scott Co., Baltimore.

PASTE.

Burt Machine Co., Baltimore.
Fred. H. Knapp Co. Chicago.

Patent Attorney.

Joseph M. Bowyer, Washington, D. C.

PAY CHECKS.

See Canners' Supplies.

PEA BLANCHINING BASKETS.

See Canners' Supplies.

PEA BLANCHERS.

Huntley Mfg. Co., Silver Creek, N. Y.

PEA CLEANERS.

S. Howes & Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
Geo. F. Wescott Co. Buffalo, N. Y.
Invincible Grain Cleaner Co., Silver Creek, N. Y.

PEA FILLERS.

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

PEA SEPARATORS or GRADERS.

S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
E. Renneburg & Sons, Baltimore.
Sinclair Scott Co., Baltimore.

PEACH PITTER.

Judge Machine Co. Baltimore.

PEELING MACHINES.

Judge Machine Co. Baltimore-San Francisco.

PIG LEAD AND TIN.

E. M. Lang & Co., Portland.
A. Schultz & Co., Baltimore.

PRESSES, DIES, ETC.

E. W. Bliss Co., Brooklyn, N. Y.
John R. Mitchell Co., Baltimore.
Slaysman & Co., Baltimore.
Stevenson & Co., Baltimore.
Stiles-Morse Co., Chicago, Ill.
Ferracute Machine Co., Bridgeton, N. J.

PINEAPPLE MACHINERY.

E. J. Lewis, Middleport, N. Y.
The John R. Mitchell Co., Baltimore.
Sinclair Scott Co. Baltimore.
Stevenson & Co., Baltimore.
Geo. W. Zastrow, Baltimore.

PROCESS KETTLES.

See Kettles, process.

PULP MACHINES.

S. Howes Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

RETORTS.

See Kettles, process.

REVOLVING SCREENS.

H. Cottingham, Baltimore.
Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

SANITARY CANS.

American Can Co., New York-Baltimore-Chicago.
Sanitary Can Co., Fairport, N. Y. Indianapolis-Bridgeton
L. & J. A. Steward, Rutland, Vt.

Sanitary Can Making Machinery.

E. W. Bliss Co., Brooklyn, N. Y.
Max Ams Machine Co., Mt. Vernon, N. Y.
L. & J. A. Steward, Rutland, Vt.

SCRAP TIN.

Ammidon & Co., Baltimore.

SIEVES AND SCREENS.

S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

Scalders, Tomato, Etc.

Ayars Machine Co., Salem, N. J.
Judge Machine Co. Baltimore-San Francisco.
Morral Bros., Morral, O.
Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.

SEEDS.

Hogg & Lytle, Ltd., Port Hope, Can.
S. D. Woodruff & Sons, Orange, Conn.
J. B. Rice Seed Co., Cambridge, N. Y.

SOLDER.

E. M. Lang & Co., Portland.
A. Schultz & Co., Baltimore.

SOLDERING FLUX.

Garden City Laboratory, Chicago.
The Grasselli Chemical Co., Cleveland.
Geo. E. Lockwood, Philadelphia.

Solder Applied Caps and Machines.

A. Schultz & Co., Baltimore.

Solder Hemmed Caps.

American Can Co., New York, Chicago, Baltimore, San Francisco.
Continental Can Co., Syracuse, Chicago.
E. M. Lang Co. Portland, Me.

SOLDERING FURNACES.

J. S. Hull Mfg. Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

SPIRAL CONVEYORS.

Jeffrey Mfg. Co., Columbus, O.

STEAM COILS.

Edw. Renneburg & Sons, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

STEELS, Capping.

See Capping Steels.

STENCILS.

See Canners' Supplies.

STRING BEAN MACHINERY.

S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
Invincible Grain Cleaner Co., Silver Creek, N. Y.
E. J. Lewis, Middleport, N. Y.

SYRUPING MACHINES.

Ayars Machine Co., Salem, N. J.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

TANKS, Iron.

See Kettles, process.

THERMOMETERS.

Hohman & Maurer Mfg. Co., Rochester

TIME CHECKS.

See Canners' Supplies.

TIN PLATE.

Pope Tin Plate Co., Pittsburg, Pa.

TOMATO FILLING MACHINES.

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

TO BUY OR SELL MACHINERY, ETC.

For Sale ad in The Trade. Baltimore.

TOPPING AND WIPING MACHINES.

Ayars Machine Co., Salem, N. J
Sinclair Scott Co., Baltimore
Sprague Canning Machine Co., Chicago.

TRUCKS.

See Factory Trucks.

TUBS, PAILS AND PANS.

See Canners' Supplies.

WIPERS, Can.

Morral Bros., Morral, O.
Sprague Canning Machinery Co., Chicago.
Ayars Machine Co., Salem, N. J.

WIRE BASKETS.

See Canners' Supplies.

WIRE CLOTH, Canners.

See Pea Separators and Graders.

WRAPPING MACHINES.

Burt Machine Co., Baltimore.

ZINC, Perforated.

See Canners' Supplies.

BALTIMORE CANNED GOODS MARKET.

REPORTED BY BROKERS.

F. O. B. Baltimore. Country Goods, F. O. B. Cannery.

UNLABELED GOODS ABOUT 2½c. LESS.

APPLES.

	Cash.		Regular.	
Standard 2s	$	.....	50	55
" 3s Regular 3os	.....	.....	60	65
" Gallons	.....	.....	2 00	2 10

BAKED BEANS.

Number 1s	$	.....	34	35
" 2s	.....	.....	42	45
" 3s	.....	.....	62½	65

BEANS.

Green String 2s	$	.....	.....	57½
" " 3s	.....	.....	85	90
" " 10s	.....	.....	3 00	3 10
White Wax 2s	.....	.....	75	80
" " 3s	.....	.....	.....	.....
" " 10s	.....	.....	.....	.....
Refugee 2s	.....	.....	1 10	1 20
" Extras, 2s	.....	.....	1 25	1 30
Green Lima 2s	.....	.....	.....	1 05
" " small 2s	.....	.....	1 30	1 40

BERRIES.

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Strawberries,	$	.....	.....	.....
" Extra Fancy Preserved Strawberries.	.....	.....	.....	1 75
No. 1 Ex. Pres. Strawberries	.....	.....	.....	1 10
" 2 Standard Raspberries	.....	.....	.....	.....
" Ex. Pres. Red Raspberries	.....	.....	.....	.....
" Standard Blackberries	.....	.....	85	.....
" 3 " "	.....	.....	1 25	.....
" 2 Extra Blackberries	.....	.....	1 50	.....
" " Fancy "	.....	.....	.....	.....
" Standard Gooseberries	.....	.....	1 10	.....
" " Blueberries	.....	.....	.....	.....

T. J. MEEHAN & CO., Brokers, Baltimore.

Blackberries, 2s	$	.....	80	85
" " Pres	.....	.....	.....	1 35
Blueberries, 2s	.....	.....	.....	1 00
Strawberries, 2s	.....	.....	.....	90
" Preserved 1s	.....	.....	.....	95
" " 2s	.....	.....	.....	1 50
" Gallons	.....	.....	.....	5 00
Gooseberries, 2s	.....	.....	.....	1 00
Raspberries, Red 2s	.....	.....	.....	1 45
" " " Preserved	.....	.....	.....	.....
" Black 2s	.....	.....	.....	1 45
" " " Preserved	.....	.....	.....	.....

CHERRIES.

Red 2s	$	.....	1 25	.....
White 2s	.....	.....	.....	.....
Extra White	.....	.....	.....	.....

CORN.

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 2 Full Standard, Shoepeg	$	.....	60	65
" New York or Maine Style	.....	.....	57½	60
" Seconds, Soaked	.....	.....	.....	.....
" Standard, Evergreen	.....	.....	60	62½

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Sugar Corn, Harford Co.	$	.....	60	.....
" " " Dry Packed	.....	.....	62½	.....
" Ex. Sugar Corn, fine qual., dry pk'd.	.....	.....	80	.....

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Full Standard, Moist	$	.....	62½	70
" New York or Maine Style Dry Pack	.....	.....	60	65
" Seconds " " "	.....	.....	.....	.....

E. C. SHRINER & Co., Brokers, Baltimore.

2s Stowell's Evergreen Corn Standard	$	.....	.....	60
2s Standard Shoe Peg Corn	.....	.....	65	70
2s Extra Standard Corn, Maine Style	.....	.....	.....	60

CORN AND TOMATOES.

No. 2	$	.....	.....	75
No. 3	.....	.....	.....	.....

OKRA.

Standard 2s	$	.....	.....	1 00
" 3s	.....	.....	.....	1 25

OKRA AND TOMATOES.

No. 2	$	.....	.....	80
No. 3	.....	.....	.....	1 05

OYSTERS.

	Cash.		Regular.	
E. C. SHRINER & CO., Brokers, Baltimore.				
1s Lunch, Selects, Oval Cans	$	.....	.....	1 10
1s, 6 Ounce Selects	.....	.....	.....	1 40
2s, 12 " "	.....	.....	.....	.....
1s, 4 Ounce	$	.....	.....	72½
2s, 8 "	.....	.....	.....	1 35
1s, 5 "	.....	.....	.....	77½
2s, 10 "	.....	.....	.....	1 50
1s, Light Weight	.....	.....	.....	42½
T. G. CRANWELL & CO., Brokers, Baltimore.				
No. 1 Extra Lunch	$	.....	1 15	.....
" 2 "	.....	.....	.....	.....
5 oz. No. 1 Standards	.....	.....	80	.....
10 " "	.....	.....	1 60	.....
5 oz. Standards, tall cans	.....	.....	80	.....
10 " " "	.....	.....	1 60	.....
4 oz. No. 1 Cove	.....	.....	75	.....
8 " 2 "	.....	.....	1 40	.....
No. 1 Light Weights	.....	.....	45	.....
" 2 " "	.....	.....	.....	.....

PEARS.

Standard 2s	$ 85	.....	.....	.....
" 3s	1 15	.....	.....	.....
Extra Standard 2s	.....	.....	.....	.....
" " 3s	.....	.....	.....	.....

PEACHES.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 3 Standard, Yellow	$	.....	2 00	2 15
" Seconds, "	.....	.....	1 75	1 80
" Pie Unpeeled	.....	.....	1 30	1 45

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 3 Extra Standard Yellow Peaches	$	.....	1 90	2 00
No. 3 " Selected "	.....	.....	2 10	2 15
No. 3 Standard, Yellow, Balto. packed	.....	.....	1 85	1 90
" Seconds, Yellow	.....	.....	1 75	1 80
" 3 " White	.....	.....	1 75	1 80
No. 2 " Peaches	.....	.....	1 25	1 30
No. 2 Standard, Yellow	.....	.....	1 25	1 40
" " White	.....	.....	1 40	1 45
Gallons, Pie	.....	.....	4 00	.....
No. 3 Pie	.....	.....	1 35	1 40

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 3 Pies, Unpeeled	$ 1 40	.....	.....	.....
" " Peeled	.....	.....	.....	.....
Gallon Pies, Unpeeled	4 25	.....	.....	.....
" " Peeled	.....	.....	.....	.....
No. 2 Seconds, White	1 30	.....	.....	.....
" " Yellow	1 35	.....	.....	.....
No. 3 Seconds, White	1 90	.....	.....	.....
" " Yellow	1 95	.....	.....	.....
No. 2 Standards, White	.....	.....	.....	.....
" " Yellow	1 50	.....	.....	.....
No. 3 Standards, White	.....	.....	.....	.....
" " Yellow	2 25	.....	.....	.....
" Ex. Selected, Yellow	.....	.....	.....	.....

E. C. SHRINER & CO., Brokers, Baltimore.

No. 1s Extras, Sliced for Cream	.....	.....	.....	.....
" 3 Standard, White	.....	.....	.....	.....
" " Yellow	.....	.....	.....	1 90
" 3 " Extra Yellow	.....	.....	.....	2 10
" 3s Selected, Yellow,	.....	.....	.....	.....
" 3s Country Standards, Yellow	.....	.....	.....	.....
No. 2 Standard White	.....	.....	.....	1 30
" Extra Standard, Yellow	.....	.....	.....	.....
" Seconds, White	.....	.....	.....	1 20
" " Yellow	.....	.....	.....	1 25
" 3 Seconds, White	.....	.....	.....	1 80
" " Yellow	.....	.....	.....	1 80
" 3s Peeled Pie, Yellow	.....	.....	.....	.....
" Pie, Unpeeled	.....	.....	.....	1 45
Gallons, Pie, Unpeeled	.....	.....	.....	.....
" " Peeled	.....	.....	.....	3 75

PEAS.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Early June, Full Standard	$	.....	....	1 10
" " " Sifted	.....	.....	.....	1 25
" Extra Sifted	.....	.....	1 35	1 60
" Petit Pois	.....	.....	1 75	2 00
" " " 2ds, labeled Standard	.....	.....	.....	90
" Soaks	.....	.....	.....	55
" Seconds	.....	.....	.....	95
" Marrowfat, Full Standard	.....	.....	.....	1 00

T. G. CRANWELL & Co., Brokers, Baltimore

No. 2 Second Marrowfat	$	.....	.....	.....
" Standard " White	1 00	.....	.....	.....
" Second Early June.	.....	85	.....	.....
" Standard "	.....	1 00	.....	.....
" Extra "	.....	.....	.....	.....
" Sifted "	.....	1 20	.....	.....
Ex. Sifted "	1 40	1 60	.....	.....
Ex. Fan. Sf'd " Petit Pois	1 75	2 00	.....	.....

PEAS—Continued.

	Cash.		Regular.	
E. C. SHRINER & CO., Brokers, Baltimore.				
1 Sifted Early Junes				85
1 Finest Sifted, Petit Pois				1 00
2 Early June Standard			90	95
2 " Sifted				1 10
2 " Extra Sifted				1 20
2 " Extra Fine Sifted				1 35
2 " Petit Pois				1 75
2 " Seconds			80	85
2 " " Sifted				95
2 " " Extra Sifted				
2 Extra Standard Early Junes				1 00
2 Extra Standard Marrowflats				1 00
2 Marrowfat				95
2 " Sifted				1 10
2 " Extra Sifted				
2 Seconds				85

PINEAPPLE.

E. C. SHRINER & CO., Brokers, Baltimore.				
2s Seconds in Water, E. & C				80
2s Standards in Syrup, Not E. & C				
2s " " " E. & C				1 10
2s " Grated, in Syrup				1 30
2s Extra Standard, Whole Circles, E. & C				1 40
2s Selected, Whole Circles, Heavy Syrup				1 75
2s " Grated, Heavy Syrup				1 75
2s Fancy Extra Selected, Preserved Sliced				1 80
2s Fancy Extra Selected Grated, Preserved				1 80
1s Standard Grated, Good Syrup, E. & C				85
1s Fancy Grated, Preserved				90
1s Cocktail, Heavy Syrup				90
2s Pie Grated, Solid Packed in Syrup				
3s Pie Grated, Solid Packed in Syrup				90
Gallon Pie Grated, Solid Packed in Syrup				
T. G. CRANWELL & CO., Brokers.				
No. 2 Seconds, Not Eyeless $			90	
" " Eyeless and Coreless			1 05	
" Standards, Not Eyeless			1 00	
" " Eyeless and Coreless			1 10	
" Ex. " " "			1 30	
No. 1 Ex. Fancy Sliced, Eyel's & Corl's			1 00	
" " Grated			1 15	
" " Cocktail			1 00	
No. 2 Extra Fancy Grated			2 00	
No. 3 Pie Grated, in Water			85	
" " in Syrup				
Gallon " in Water			2 25	
" " in Syrup				

TOMATOES.

	Cash.		Regular.	
T. J. MEEHAN & CO., Brokers, Baltimore.				
No. 3 Full Standards	75		77½	
" Seconds	70		72½	
No. 2 Full Standards	57½		60	
" Seconds	47½		50	
Gallons, Standard	2 20			2 25
H. H. TAYLOR & SON, Brokers, Baltimore.				
No. 3 Full Standard			75	77½
" Seconds, Labeled Standards			72½	75
No. 2 Full Standards			57½	60
" Seconds, Labeled Standards			55	60
T. G. CRANWELL & CO., Brokers, Baltimore.				
No. 2 Standard Tomatoes		57½		
" 3 " "		80		
" 3 Ex. Select Tomatoes, Tall Cans				
" 3 Second Tomatoes		70		
" 2 "		50		
Gallon Standard Tomatoes	2 35			
E. C. SHRINER & CO., Brokers, Baltimore.				
No. 3 Standard				75
" " f. o. b. County				75
" " Extras				77½
" " Fair				72½
No. 2 Standard				55
" " f. o. b. County				52½
" Second				45
" 3 "			65	67½
Gallon, Standard				2 15

NEW YORK CANNED GOODS MARKET.

(Reported by Special Correspondence.)

APPLES—Gallon New York State	2 25 @	3 00
" Maryland gallons	1 95	2 00
" Maine gallons	2 05	2 25
" No. 3 Standards	65	70
APRICOTS—California Standards 2½s		
ASPARAGUS—Oyster Bay		4 50
" No. 3 Tips	3 50	4 00
BEANS—No. 2 Lima	70	1 00
" Baked, No. 3	60	80

NEW YORK CANNED GOODS MARKET—Continued.

CORN—No. 2 New York State	55	60
" " Maine	80	85
" " Maine, Fancy	1 00	1 05
" " Southern	55	57½
" " Western, 2s	57½	62½
LOBSTER—Flats, ½-lb	2 40	2 50
" flats, 1-lb	4 50	4 60
OYSTERS—5 Ounce Standards	72½	80
" 2-lb. 10 Ounce	1 60	1 65
PEACHES—2½ Standard, California Yellow	2 25	2 30
" 2½ Extra Standard, California	2 50	2 60
" Southern Standard 3s	1 75	1 85
PEARS—California 2½	2 75	
PEAS—No. 2 Early June Extra Sifted	1 20	1 25
" " " " Sifted	1 05	1 10
" " " " Standard	95	1 00
" " " " Seconds	80	85
PINEAPPLE—No. 2, Eyeless and Coreless, Extra	1 40	1 50
" " Grated	1 30	1 50
" Standards	1 10	1 55
PUMPKIN—No. 3	80	85
" Gallon	2 40	2 50
SALMON—Columbia River talls, 1-lb	1 85	1 90
" " " flats, 1-lb	2 10	
" " " " ½-lb	1 15	1 17½
" Alaska Red, talls, 1-lb	1 30	1 35
" Medium Red, talls, 1-lb	1 17½	1 20
" Chums, talls, 1-lb		
" Sockeye, flats, 1-lb		1 95
" " talls, 1-lb		1 85
" " flats, ½-lb		
" Alaska Pink, talls, 1-lb	92½	95
" Cohoes, talls, 1-lb		
" Cohoes, flats, 1-lb		
STRAWBERRIES—Gallons	5 00	5 25
" Standard 2s	1 15	
SUCCOTASH—Maine pack, 2s		
" State pack, 2s. Southern		
TOMATOES—No. 2 Standard Maryland	60	62½
" No. 3 " "	75	77½
" No. 3 " New Jersey		90
" Gallons, Maryland	2 35	2 40
" Gallons, Jersey		

CANS AND CANNERS' METALS.

F. O. B. BALTIMORE, MD.

		½x½	9x10	8x10
Drop and Bar	Solder			
Wire Coil	"	$ 21	20	19
Wire Segments	"	21	20	19

CANS.

AMERICAN CAN CO.

FOR DELIVERY AT OUR CONVENIENCE, SUBJECT TO CHANGE WITHOUT NOTICE.

No. 1 Standard	1½	inch opening	$ 9.75	per thousand.
" 2 "	1½	"	13.25	"
" 3 "	2 1-16	"	17.75	"
" 3 " Jersey	2 1-16	"	18.75	"
" 3 Jersey Tall	2 7-16	"	21.25	"
" 10 Standard	2 1-16	"	42.00	"

SOLDER HEMMED CAPS

1½ in., 75c.; 2 1-16, $1 10; 2 7-16, $1.40 per Thousand.

A. SCHULTZ & CO.

Solder Applied Caps, $1.00; $1.25; $1.50.

CONTINENTAL CAN CO.

EARLY DELIVERY.

No. 1	1½	inch opening	$ 9.75	per thousand.
" 2	1½	"	13.25	"
" 3	2 1-16	"	17.75	"
" 3 Jersey	2 1-16	"	18.75	"
" 10	2 1-16	"	42.00	"

Solder Hemmed Caps, 1½ inch, 75c.; 2 1-16, $1.10; 2 7-16, $1.40.

SANITARY CANS.

SANITARY CAN CO.	PLAIN.	ENAMEL.
No. 1	$11.50	$14.50
No. 2	15.75	19.25
No. 2½	20.25	24.25
No. 3, 4⅛ inch	21.00	25.50
No. 3, 5½ inch	24.00	
No. 10	46.00	56.00

INDEPENDENT PRICES.

No. 1.	2 S. H.	2 L. H.	3 Stand.	No. 10.
$ 9.25	$12.75	$13.25	$17.00	$42.00 per thousand

TIN PLATES. F. O. B. MILL.

I. C., 14x20, 107 lbs. Bessemer Steel	4 05			
I. C., 14x20, 100 lbs. Bessemer Steel	3 70			
I. C., 22x27¼, 90 lbs. Bessemer Steel	8 00			
I. C., 19½x27, 95 lbs. Bessemer Steel	7 15			

PIG TIN.

	5 to 10 tons	1 to 4 tons		
Straits	$32 50	32 75		
Malacca	32 50	32 75		

PIG LEAD.

Omaha	$ 4 45	4 50	3¾	4

MAKE NO MISTAKE!

in the packing of your goods. It is the mistakes that wreck a business. Know what you are doing and be certain the goods are turning out as they should.

IN CANNING,

as in any other line of business, experience counts, and many thousands of dollars have been tossed into the rapacious maw of Experience by canners. But you don't have to. If you are wise you will profit from the experience paid for by others. How?

Get a copy of "A Complete Course in Canning," a book written by a man with a vast experience; in fact he made a living for years pulling canners out of "experience holes."

Price, $5.00 the copy.

THE TRADE,

304-5 Md. Savings Bank Bldg. Baltimore, Md.

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GENTLEMEN:—

Enclosed please find remittance amounting to $5.00, for which please send me a copy of "A COMPLETE COURSE IN CANNING."

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STATE.....

EMPLOYMENT EXCHANGE.

Paid subscribers can use this column *Free* for securing either positions or hands. To all others the charge is 20c. per line, one time, or 50c. per line, monthly; cash with order. Where the address is care of THE TRADE, stamps should be sent for answers, as the P. O. requires renewed postage on such.

HELP WANTED.

WANTED.—Massachusetts concern manufacturing bakers' and confectioners supplies wants thoroughly competent foreman to take charge of department where pie filling, preserves, jellies, jams, crushed fruit extracts, ice cream supplies, etc. are made. State salary expected.
HAPGOODS, 305 Broadway, N. Y.

WANTED.—A sober, industrious practical Processer familiar with the entire line of canned goods. To a competent, reliable man of this charater a steady yearly position is open. Address with references, "B. B." care of The Trade.

WANTED—Competent Man, to Sell Canning Machinery and Complete Canning Factories. Address O. Pressprich & Co., 200 Broadway, New York.

WANTED—High-Grade Salesman for Cans, Solder and Canning House Supplies; one acquainted with New York State and New England trade preferred; no amateurs. Salesman, care of THE TRADE.

PROCESSOR WANTED—Must understand salting and processingpickles, kraut, put up a good sweet pickle and sauce; one who understands canning of beans and soups; must furnish references and be sober and steady. State salary. Lewis Packing Co., 950 Montgomery avenue, San Francisco, Cal.

WANTED—Foreman-Processor, with experience making jams, jellies, preserves, canned fruit and vegetables, fruit juices, etc.; state salary and experience. Address O. F. M., c/o THE TRADE.

WANTED—An experienced Processor, able to install and arrange machinery; must be able to pack fine line of sweet potatoes. Send references to W. A. BALLARD, c/o J. W. Chandler, Exmore, Va.

WANTED—Western New York plant wants competent Hawkins Capper Man; state wages and submit references. J. B. S., care of THE TRADE.

PROCESSOR WANTED—Capable of putting up first-class canned fruits and vegetables, and handling help to advantage; splendid opening for the right man. Apply at once with references, etc., to The Simcoe Canning Co., Simcoe, Ont., Canada.

SITUATIONS WANTED.

Notice to packers and canners—Your attention is called to the fact that the Superintendent Processors' Association furnishes you with first-class expert processors and superintendents free of charge, therefore, when you desire to make a change or are in need of a good superintendent or processor, kindly drop the Secretary a card or send stamps and he will furnish full particulars, so you can be placed in communication with several, and thereby select your own choice and make your own terms with them. For full particulars, address Wm. Smith, Secretary, Superintendent Processors' Association, care The Trade, Baltimore, Md.

POSITION WANTED—As Manager or Foreman of Wholesale Grocery Manufacturing Department, pickle or preserve house; thoroughly up-to-date in everything relating to same, including ammonia, blueing, baking powder, cleaned currants, carbonated beverages, catsup, soda fountain supplies, druggists' sundries, extracts, all branches of pickle and preserve business, powdered sugar, self-raising flours, table syrups and sauces. Strictly temperate, good testimonials. Address, EXPERT, % The Trade.

POSITION WANTED—Vinegar maker and Pickle Man wants position. Practical man. Mashing, distilling, generators, White wine, grain or molasses. Cider, salting and processing, pickles, sauces, catsups, etc.
Address, GEO. S. GREEN, 152 Throop St., Chicago, Ill.

WANTED—Position by practical man, as Working Foreman; thoroughly understands the manufacture of jams, jellies, butters, pickles, sauces, relishes, mincemeat, etc.; 20 years' experience. Address Rex, care THE TRADE.

WANTED—Position for 1908 by a young man as Shipping Clerk, understands Canned Goods, handling of orders and help, from A to Z, ten years with present firm, same firm being one of the largest in New York State. Address, Canned Goods, care of THE TRADE.

WANTED—Situation as Manager or Processor, practical; understand processing of all kinds of fruits and vegetables, winter goods, sauer kraut, baked beans, cove oysters, sweet Potatoes and extra fine flavor catsup; understands making tomato pulp, etc.; can make cans by hand or machinery and attend to all machinery for canmaking and all kinds of pipe fittings, also all kinds of capping; twenty years' experience; best of reference. LAWRENCE KING, 2208 Fairmount avenue, Baltimore Md.

WANTED—A Position as Superintendent; years of experience; can pack all kinds of fruits and vegetables according to the Pure Food Laws; understand all up-to-date machinery; can build or remodel plants to the best of advantage; also wiling to go into partnership with a good, reliable party; can give the best of refercnce; inquire through trade. Address Position, care of THE TRADE.

WANTED—Position, by man familiar with canning-house machinery, pipe fitting and installation; able to take charge of mechanical end of factory. Address B. R. J. c/o THE TRADE.

ANY CANNER who has an opening for a bright, active man, with selling ability and the necessary ambition, determination and brains to become one of the very best men in the business, might find it to his advantage to write M. J. P., advertising in last week's issue of THE TRADE; would take up study of Canners' Bacteriology.

AN EXPERIENCED SALESMAN, who has spent the past two seasons in New York State cannery, understands processing principal vegetables and small fruits, warehousing and office methods; knows how to keep an accurate account of COST and is a capable correspondent; formerly manager of large stock farm; educated and trained for the work; accustomed to dealing with farmers; has had experience contracting, and is alive to importance of GOOD RAW PRODUCT; desires situation where such experience, coupled with best of habits and character, will count for permanency and advancement. M. J. P., care THE TRADE.

WANTED—A Position, as Superintendent-Processor, by an expert; 16 years' practical experience; can pack all kinds of fruits and vegetables according to the National Pure Food Law; being an expert engineer and steam fitter, I understand all up-to-date machinery; yet, I can plan and build you a new factory or remodel your old one to the best of advantage; am a good manager of help, strictly temperate, and can give the best of references. Address G. G. W., 612 East Grand River street, Clinton, Missouri.

WANTED—Position by a practical, up-to-date canner of fruits and vegetables, also soups; having 20 years' experience canning, building and fitting up new plants complete; best of reference as to ability. Address M. D. L., care THE TRADE.

WANTED—Position by a young man who is familiar with the canning of all the staple products. Experience, 12 years; during this time I have worked at the office, shipping, road and mechanical ends of the business. Best of reference and strictly temperate. Address, Worker, c/o THE TRADE.

Is there any reason why your superintendent or assistandt should not also be one of your salesmen. The processor who has to take his own pack to market, will be the better processor. He should also be familiar with COST from grower to dealer. Address M. J. P., care of THE TRADE.

WANTED—A position as Superintendent-Processor; 15 years practical experience; can pack all principal vegetables; peas, corn and tomatoes a specialty; thoroughly understand all machinery; am open for position for the season or will take position through pea or corn season; strictly temperate; best references given as to character and ability; have been with last firm three seasons. Address "G.," care of "THE TRADE."

POSITION WANTED—By an expert Catsup Cook; can make the cheapest and the best grades and can also make same without a preservative. Address Cook, care of THE TRADE.

WANTED POSITION—As Superintendent by Processor; 12 years experience; can pack variety of fruits and vegetables, favorite packs, corn, peas and tomatoes; am sober, good manager of help, a hustler and can furnish good references. Address Rock, care of THE TRADE.

WANTED—Work by young man as Bookkeeper or Working Foreman in canning factory; ten years' experience in processing of all principal fruits and vegetables; last three years in office; on request, will write qualifications and send reference. Address Young, c/o THE TRADE.

W. L. HINCHMAN, PH. G.

No. 1 W. MAIN STREET,

HADDONFIELD, N. J.

Expert in Canning and Preserving

CHEMIST AND ANALYST

FORMULAS AND PROCESSES FOR FOOD PRODUCTS

GOODS ANALYZED—Chemical analysis of water, raw materials aud supplies for the detection of impurities or adulterants. Chemical and physical analysis of other goods for comparison with your own products.

WORKING FORMULAS—If you have a formula or process that does not work well, we can help you. The proper method of uniting the separate ingredients is just as important as the formula itself.

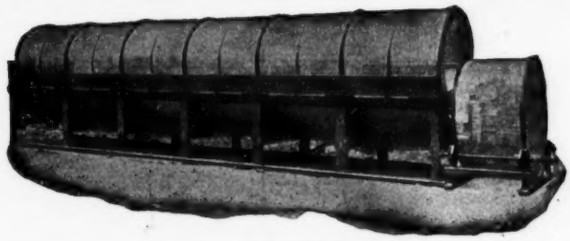
NEW IDEAS ELABORATED—The utilization of waste, new ideas in manufacture and new products are often lost from lack of time, inclination or technical skill. Our chemical knowledge, extended and varied experience, and constant experimenting place us in a position to advise you.

PROCESSES IMPROVED—An expert can often see that old methods and arrangements can be much improved at slight cost.

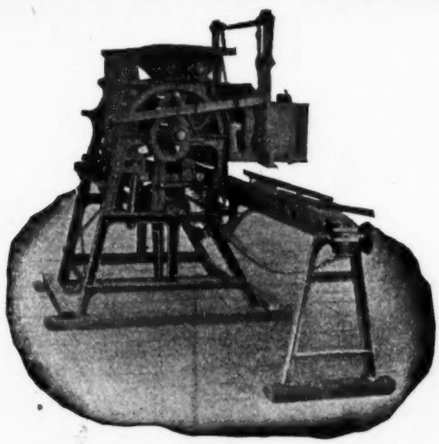
OUT-PUT CHEAPENED—Improved arrangements tend to enhance the quality and increase the out-put of your products, thus lessening the cost.

NEW PLANTS—We furnish complete plans for arrangement of machinery, and sketches of buildings for your architect to elaborate.

The "Colossus" Pea Separator.



Bucklin Pea Filler and Briner



The Sinclair-Scott Co.,

BALTIMORE, MD.

Manufacturers of the Strictly High Grade Nickel-Steel "MARYLAND" AUTOMOBILE.

IDENTIFY YOUR CANS.

I offer the simplest possible method of identifying your goods by means of

TIN CAN INK.

This Ink is specially made for the purpose and will stand processing and handling. Once on the can it is indellible. Applied with a rubber stencil or stamp. Can have your own mark, designating the goods, the quality and anything desired. The cheapest and most effective means of identification. Send for samples and prices.

Get My Prices on Rubber Stamps.

A. E. MACNEAL,

107 S. FREDERICK STREET, BALTIMORE, MD.

ESTABLISHED 1870.

Have your cans become rusty or soiled from leaks, &c., if so, use

Maier's Silver Lacquer

It will make them look bright same as original, at very little cost.

JOHN G. MAIER'S SONS

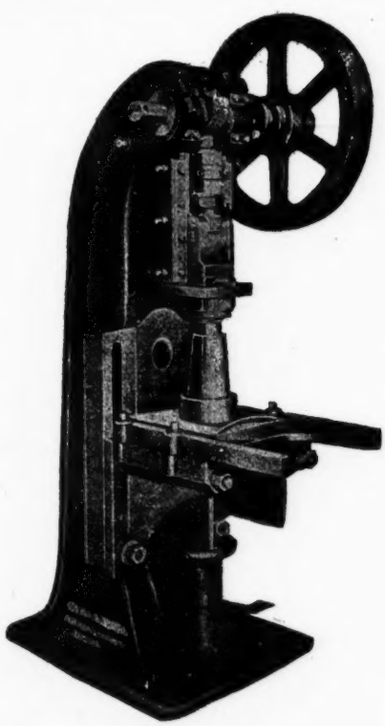
MANUFACTURERS Lacquers, All Colors.

FOR CANNERS USE.

BALTIMORE, MD.

Slaysman Combination Wiring and Horn Press

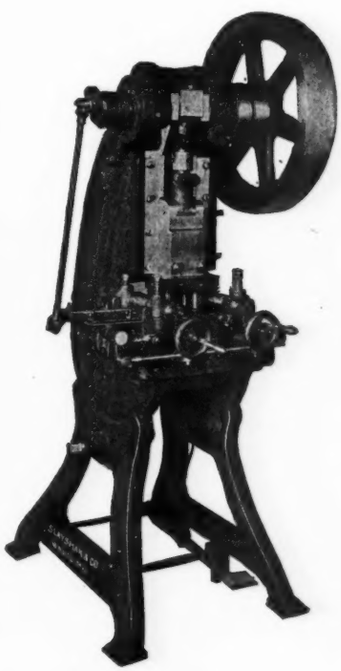
No. 39



Slaysman Power Press

No. 4

With Double Roll Feed



SLAYSMAN & COMPANY,

Factory: 125-127 East Falls Avenue. *Office and Salesrooms: 718 East Pratt Street.*

BALTIMORE, MD.

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

SOLDER

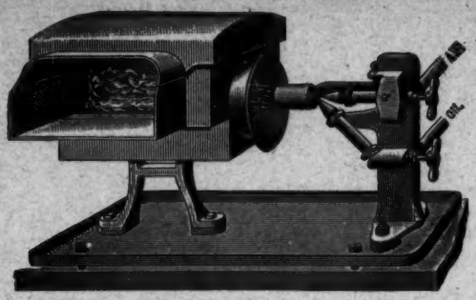
A. SCHULTZ & CO.

BALTIMORE, MARYLAND.

SOLDER

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

THE CLARK KEROSENE OIL SYSTEM.



Why not save at least 50% in fuel alone by equipping your Factory with this safe and durable system? Over One Thousand now in operation. Our Burners produce a most substantial heat and last a life time. The present price of Gasoline must force you to look for something cheaper. We have it for you. You will be taking no chances, but will save money by adopting it, ask for Catalogue.

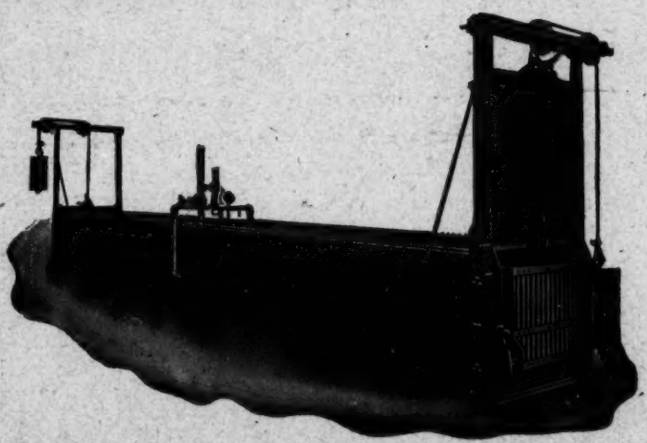
THE CLARK NOVELTY CO.
ROCHESTER, N. Y.

The "Eureka" Can Filler has no equal.
Thorougly efficient, great capacity.

Every can well filled.
Automatic in operation.
Guaranteed satisfactory.
Prompt delivery.

The S. Howes Co.
"Eureka" Works,
Silver Creek, - N. Y.

Oyster Steam Box



With Improved Sliding Doors, doing away with the hinged tracks, giving increased service.

EDW. RENNEBURG & SON,

Machine and Boiler Works,

1917 AND 1919 ALICEANNA STREET,

Baltimore, Md.

THE CANNED GOODS EXCHANGE
OF BALTIMORE, MD.

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BAKER & MORGAN
Canned Goods Brokers
ABERDEEN, MARYLAND

CORN AND TOMATOES A SPECIALTY

TIN STRIPS AND CIRCLES

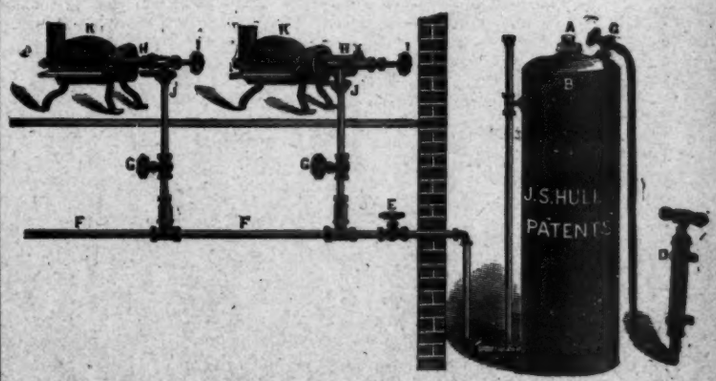
BOUGHT BY

AMMIDON & CO.

31 South Frederick St., Baltimore, Md.

J. S. HULL MFG. CO.

125-127 EAST FALLS AVENUE,
BALTIMORE, MD.



Manufacturers of

HULL'S

PATENT GASOLINE BURNERS, FIRE POTS AND HEATERS.

Repairs Promptly Attended to.

CANNING HOUSE SUNDRIES.

Continental Can Co.

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FACTORIES
CHICAGO
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BALTIMORE

TO THE CANNING TRADE:

We are now naming prices on all sizes of Cans, and also on Solder Hemmed Caps for delivery during the season of 1908 as you may require, and we will be pleased to receive your inquiries and orders. Please address your communications to us at either Chicago, Syracuse or Baltimore, whichever is the better shipping point for your requirements, and they will receive our prompt attention.

You can rely on the Continental Can and the Continental Hemmed Caps to be absolutely the very best in every sense of the word, and with our increased facilities, both manufacturing and shipping, we are enabled to give our friends the best possible service at all times.

Again thanking you for all your kind favors in the past and looking forward to an active and prosperous packing season in 1908, we beg to remain,

Yours very truly,

CONTINENTAL CAN COMPANY,

T. G. CRANWELL, President.